## **Mutual Societies Annual Return**

### AR 30 – Industrial and Provident Societies Act 1965 Form



### Full name of society

| SOUTUSIDE           | HOUSING ASSOCIATION |
|---------------------|---------------------|
| Secretary Full Name | IAIN DYER           |
| Email Address       |                     |
| Telephone No.       | 0141 422 1112       |

#### Important information you should read before completing this form

We require all Industrial and Provident societies to complete this form every year.

For a society registered on or after 8 January 2012, the year of account will end on the last day of the month in which the anniversary of its registration falls, unless the society has notified us otherwise. For a society registered before 8 January 2012, the society's year of account must end between 31 August to 31 January inclusive, unless the society has notified us otherwise.

All the required information must be submitted within seven months of the year end date. Failure to submit the documents constituting your society's annual return by the due date is an offence and may result in prosecution.

Please keep a copy of the form and the supporting documents for future reference.

The notes that accompany this form will help you complete the questions.

Please be aware that any personal details you give on the form will be placed on the society's public file.

It is important you give accurate and complete information and disclose all relevant information. If you do not, it may take us longer to assess your annual return.

#### Terms in this form and Contents

'FSA', 'we' and 'us' refer to the Financial Services Authority.

'You' refers to the person signing the form on behalf of the society.

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| 4 | Accounts and signature | 10 |

| FSA use o       | nly           |              |   |
|-----------------|---------------|--------------|---|
|                 | Date Received | Case Officer |   |
| 1st             |               |              | _ |
| 2 <sup>nd</sup> |               |              |   |

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## **Mutual Societies Annual Return**

### **AR 30 – Industrial and Provident Societies**

### Form

#### Filling in the form

- 1 If you are using your computer to complete the form:
  - use the TAB key to move from question to question and press SHIFT TAB to move back to the previous question; and
  - print out the completed form and arrange for it to be signed.
- 2 If you are filling in the form by hand:
  - use black ink;
  - write clearly; and
  - arrange for it to be signed.
- 3 If you make a mistake, cross it out and initial the changes; do not use correction fluid.
- 4 If you think a question is not relevant to you, write 'not applicable' and explain why.
- 5 If you:
  - leave a question blank;
  - do not get the form signed; or
  - do not attach the required supporting information

without telling us why, we will have to treat the return as incomplete. This will increase the time taken to assess your return.

- 6 If there is not enough space on the form, you may need to use separate sheets of paper. Clearly mark each separate sheet of paper with the relevant question number.
- 7 Send us your application by post. It must include:
  - this form;
  - a set of printed accounts;
  - · an audit report or accountant's report where appropriate (or a supplementary return); and
  - supporting documents.

Send it to:

Mutuals Team The Financial Services Authority 25 The North Colonnade Canary Wharf LONDON E14 5HS



## Details of society

#### 1.1 Details of the society

| Register number              | 1694R (S) |
|------------------------------|-----------|
| Registered office<br>address | GLASCON   |
| Postcode                     | G41 2 RW  |

#### 1.2 Year end date (dd/mm/yyyy)

| See | Note | 1.2 |   |   |   |   |   |   |   |
|-----|------|-----|---|---|---|---|---|---|---|
| 3   | 1    | 1   | 0 | S | 1 | 2 | 0 | i | 2 |

#### **Committee of management**

If you are a club you do not need to give a year of birth in questions 1.3-1.6. The names of the members of the Committee at the date on which the return is signed should be entered below in BLOCK CAPITALS.

#### 1.3 Details of Chairman

| Name  | ELIZABETH MACNEILL                      |
|---|---|
| Address   | FLAT 1/2<br>9 AULDBURN PLACE<br>GLASGON |
| Postcode  | G43 IJU                                 |
| Year of birth                                     | уууу                                    |
| Business occupation<br>and other<br>directorships | RETIRED                                 |

#### 1.4 Details of Treasurer

| Name  | N/A  |  |
|---|------|--|
| Address                                       | Ì    |  |
| Postcode                                      | ·    |  |
| Year of birth                                 | уууу |  |
| Business occupa<br>and other<br>directorships | lion |  |

.

#### 1.5 Details of Secretary

| Name  | IAW DYER                   |
|---|----------------------------|
| Address   | Q DALZIEL DRIVE<br>GLASGON |
| Postcode  | G41                        |
| Year of birth                                     | уууу                       |
| Business occupation<br>and other<br>directorships | RETIRED                    |

#### 1.6 Details of Members of the Committee

| Name               | Address   | Year of<br>birth | Business<br>occupation<br>and other<br>directorships |
|--------------------|---|------------------|--|
| ABBAS ABID         | 9 WESTLAY AVE<br>NEWTON MEACHS<br>G-LASCION<br>G77 8JD      | уууу             | Reservence   |
| SHAHIDA<br>ZAFAR   | 85 GOWER ST<br>GLASGON<br>G41 5PS                           | уууу             | COMMUNITY<br>CARE<br>MANAGER                         |
| KENNETU<br>ROSS    | 316 ALBSET DR<br>G-LASGON<br>G41 5RS                        | уууу             | RETIRED  |
| HANIF<br>MURZA     | FUAT 0/2<br>20 MINERVA ST<br>GLASCION<br>G 3 8 LD           | уууу             | SUB - POSTMASTEC                                     |
| ANNE<br>LYNESS     | 16/14<br>STANDRENS DR<br>GLASGON<br>G 4-1                   | уууу             | HOUSEHIFE  |
| ALISON<br>MACNEILL | FLAT 135<br>15 QUEENSLAND<br>GARDENS,<br>G LASLION, GSZ 2PE | уууу             | ADMIN<br>ASSISTANT                                   |

Please use separate sheets of paper if you need more space.

Please indicate how many separate sheets of paper you have used.

1

All societies must answer the following questions whether the answers are yes or no, and provide all other information requested

1.7 Does the society take deposits (excluding withdrawable shares) within the provisions of the Financial Services and Markets Act 2000?

NO ★ SMALL DEPOSITS OF £750 ON SALE OF Yes SHARED EQUITY PROPERTIES. ONUM.

1.8 Does the society hold deposits (excluding withdrawable shares) taken previously, even though it does not currently take them, within the provisions of the Financial Services and Markets Act 2000?

| M | No |
|---|----|
|   |    |

🗌 Yes

1.9 Is the society a subsidiary of another society?

| Ø | No |
|---|----|
|   |    |

- Yes
- 1.10 Does the society have one or more subsidiaries?
  - No No
- 1.11 Is the society currently accepted by the Inland Revenue as a charity for tax purposes?
  - □ No → Continue to question 1.12

Yes I Give details below

Reference number of letter from Inland Revenue or the Scottish Charity number

SCO 36009

You must confirm that you have attached a copy of the Inland Revenue's letter to this return

**M**Yes

#### 1.12 Is the society registered with the Tenant Services Authority, Welsh Ministers or The Scottish Housing Regulator?

□ No → Continue to question 1.14

 $\checkmark$  Yes  $\blacktriangleright$  Select the one you are registered with below and provide the registration number

Tenant Services Authority

Welsh Ministers

The Scottish Housing Regulator

Register number HCB 186

- 1.13 Is the society a registered social landlord?
  - □ No ☑ Yes
- 1.14 Does the society offer any insurance products?
  - M No
  - Yes
- 1.15 Does the society undertake residential mortgage business?
  - No No
  - Yes

Name

1.16 Name of any organisation to which the society is affiliated

EMPLOYEES IN VOLUNTARY HOUSING

FSA • Mutuals AR 30 - Industrial and Provident Societies (F) • Release 1 • January 2011

### Benefit of the community societies

1.17 As once completed this return will be placed on the society's public file, benefit of the community societies are welcome to use the space below to provide a report for all those who may have an interest in the society. If provided, this report should cover the activities of the society during the financial period covered by the return and should set out how these activities have brought benefit to the community.

Please use separate sheets of paper if you need more space.

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Please indicate how many separate sheets of paper you have used.

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## Statistics

We can use these tigures in our Annual Report.

### **Account details**

#### 2.1 You must enter the figures below

See notes for help on items E-T. Enter NIL where applicable

| •   |  |  |
|---|--|--|
| Members at beginning of year  | 293  |  |
| Members ceased during year  | 10   |  |
| Members admitted during year  | 18   |  |
| Members at end of year  | 301  |  |
| Turnover for year   | 8,721, 372   |  |
| Total of income and expenditure<br>(receipts and payments added<br>together)  | n/A  |  |
| Net surplus/(deficit) for year  | 19,545,497   |  |
| Fixed assets  | 11, 795, 487   | QB.  |
| Current assets  | 40,035,933   | 0  |
| Total assets (equal to amount in row O, below)  | 51, 231, 420   | 917  |
| Current liabilities   | 3.752,526  |  |
| Share capital   | 301  |  |
| Long-term liabilities   | 4,500.000  | 1  |
|   |  |  |
| Reserves  | 42, 978, 593   |  |
| Reserves<br>Total liabilities, share capital &<br>reserves (K+L+M+N) (equal to<br>amount in J above)  | 42, 978, 593<br>51, 231, 420   |  |
| Total liabilities, share capital & reserves (K+L+M+N) (equal to   | 51,231,420   |  |
| Total liabilities, share capital & reserves (K+L+M+N) (equal to amount in J above)  | 51,231,420   |  |
| Total liabilities, share capital &<br>reserves (K+L+M+N) (equal to<br>amount in J above)<br>cieties (excluding clubs) must comp<br>Investments in other Industrial and  | 51, 2 31, 420<br>lete boxes P-T  |  |
| Total liabilities, share capital &<br>reserves (K+L+M+N) (equal to<br>amount in J above)<br>cieties (excluding clubs) must comp<br>Investments in other Industrial and<br>Provident societies                       | 51, 2 31, 420<br>lete boxes P-T<br>NIL   |  |
| Total liabilities, share capital &<br>reserves (K+L+M+N) (equal to<br>amount in J above)<br>cieties (excluding clubs) must comp<br>Investments in other Industrial and<br>Provident societies<br>Loans from members | 51, 2 31, 420<br>lete boxes P-T<br>NIL<br>NIL  |  |
|   | Members ceased during year<br>Members admitted during year<br>Members at end of year<br>Turnover for year<br>Total of income and expenditure<br>(receipts and payments added<br>together)<br>Net surplus/(deficit) for year<br>Fixed assets<br>Current assets<br>Total assets (equal to amount in<br>row O, below)<br>Current liabilities<br>Share capital | Members ceased during year $I \odot$ Members admitted during year $I &$ Members at end of year $301$ Turnover for year $8,721,372$ Total of income and expenditure<br>(receipts and payments added<br>together) $n/A$ Net surplus/(deficit) for year $19,545,497$ Fixed assets $11,795,487$ Current assets $h0,035,933$ Total assets (equal to amount in<br>row 0, below) $51,231,420$ Current liabilities $3.752,526$ Share capital $301$ |

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2.2 Names of subsidiaries as defined in Section 15 of the Friendly and Industrial and Provident Societies Act 1968

| SOLITUSIDE FACTORING & RELATED |
|--------------------------------|
| SERVICES LIMITED               |
|                                |
|                                |
|                                |
|                                |
|                                |
|                                |

2.3 Names of subsidiaries not dealt with in group accounts (if any) and reasons for exclusions (as approved by the FSA)

The society must have written authority from us to exclude a subsidiary from group accounts

| SOLITHSIDE FACTORING & RELATED |
|--------------------------------|
| SERVICES LIMITED               |
|                                |
| EXEMPTION UNDER SI4 (2)        |
|                                |
|                                |
|                                |
|                                |



#### 3.1 Type of audit used for the attached accounts.

If the society has used a full professional audit or an accountant's report then the report must be prepared by a registered auditor.

Full professional audit 

Continue to section 4

- Accountant's report
- Complete questions 3.2 and 3.3
- Lay audit
- Complete questions 3.2 and 3.3
  Complete questions 3.2 and 3.3
- Unaudited
- 3.2 Do the society's registered rules allow the society not to undertake a full professional audit?
  - 🗌 No
  - 🗌 Yes
- 3.3 Has the membership passed at general meeting, in accordance with section 4A(2) of the Friendly and Industrial and Provident Societies Act 1968, a resolution allowing the society not to undertake a full professional audit for the year of account in question?

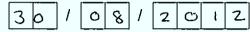
|   | No |
|---|----|
| _ |    |

C Yes



#### Accounts

4.1 Date on which the accounts and balance sheet will be/were laid before the AGM (dd/mm/yyyy)



- 4.2 Dges your society have to produce accounts to the minimum standard required?
  - Yes > you must confirm that you have attached the accounts and the audit/accountant's report bearing the original signatures of the auditor (if required by law), the secretary and the two committee members.



Attached

No → you must complete a supplementary return, see notes for details.

#### Signature - all societies to complete

#### 4.3 The Secretary of the society must sign and date below

I certify that the information in this form is to the best of my knowledge and belief, correct.

| Name      | lain J.A. Dyer         |
|-----------|------------------------|
| Signature | (1423-                 |
| Date      | dd/mm/yy 27 Sept. 7012 |

### COMMITTEE MEMBER DETAILS

| NAME                   | ADDRESS   | OCCUPATION       |
|------------------------|---|------------------|
| Margaret McIntyre      | Flat 3/1<br>12 Swinton Place<br>GLASGOW<br>G52 2EA                          | Retired          |
| Dorothy Murray         | 3 Allison Court<br>52 Allison Street<br>GLASGOW<br>G42 8NL                  | Retired          |
| Alan Ferguson          | Flat 2L<br>65 Hector Road<br>GLASGOW<br>G41 3QD                             |                  |
| Cllr Alistair Watson   | Glasgow City Council<br>City Chambers<br>George Square<br>GLASGOW<br>G2 1DY | Local Councillor |
| Jimmy Hobbin           | 16/4<br>150 Berryknowes Avenue<br>GLASGOW<br>G52                            |                  |
| Surjit Singh Chowdhary | 47 Aytoun Road<br>GLASGOW<br>G41 5HW  |                  |

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The Company Secretay Southside Housing Association Limited 553 Shields Road Glasgow G41 2RW Charities Meldrum House 15 Drumsheugh Gardens Edinburgh EH3 7UL

Direct Line 0131 777 4138

Monday to Thursday 8.30 to 17.00 Friday 8.30 16.30

Fax 0131 777 4045

www.inlandrevenue.gov.uk

DX 542003 Edinburgh 14

Date:12 November 2004Our Ref:CR 56060 /EMYour Ref:

Dear Sir/Madam

**Charity Recognition Letter** 

Southside Housing Association Limited

The above body is **recognised** by the Inland Revenue as a **charity** for the purposes of *Section* 505 Income & Corporation Taxes Act 1988 with effect from 28 September 2004. It is entitled under Section 1 (7) of the Law Reform (Miscellaneous Provisions) (Scotland) Act 1990 to describe itself as a Scottish charity.

The charity's name, together with your name and address as correspondent, have been entered on the index of Scottish charities and will be made available to the public on request. The notes attached to this letter contain some general information for recognised Scottish charities.

You are asked to note that -

| the Scottish Charity number is:   | SC 036009 |
|---|-----------|
| the <b>Tax File Reference</b> number is:<br>(Quote this number in any correspondence with this office.) | CR 56060  |

Yours faithfully

Elaine Mac Kenzie

Elaine MacKenzie Technical Officer (Charity Title)

Information is available in large print, audio tape and Braille formats. Type Talk service prefix number - 18001



Business Director : Mark Nellthorp

Southside Housing Association Limited

**Report and Financial Statements** 

For the year ended 31st March 2012

Registered Housing Association No.HCB186

FSA Reference No. 1694R(S)

Scottish Charity No. SC036009

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## COMMITTEE OF MANAGEMENT, EXECUTIVES AND ADVISERS YEAR ENDED 31st MARCH 2012

#### COMMITTEE OF MANAGEMENT

| Abbas AbidVice ChairpersonIain DyerSecretaryShahida ZafarKenneth RossGordon Andersonresigned August 2011Hanif MirzaSamina Shariffresigned August 2011 |
|---|
| Shahida Zafar<br>Kenneth Ross<br>Gordon Anderson resigned August 2011<br>Hanif Mirza  |
| Kenneth Ross<br>Gordon Anderson resigned August 2011<br>Hanif Mirza   |
| Gordon Anderson resigned August 2011<br>Hanif Mirza   |
| Hanif Mirza   |
|   |
| Samina Shariff resigned August 2011   |
| Commo Charman Teorgnee August 2011  |
| Alison MacNeill   |
| Gordon Gunn resigned August 2011  |
| Anne Lyness   |
| Margaret McIntyre   |
| Dorothy Murray  |
| Alan Ferguson   |
| Cllr Alistair Watson  |
| Michael Graham resigned August 2011   |
| Jimmy Hobbin  |
| Surjit Singh Chowdhary  |

Director

**Head of Housing Services** 

Supporting Services Manager

EXECUTIVE OFFICERS Patrick McGrath Marilyn Beveridge Norma Taylor

#### REGISTERED OFFICE 553 Shields Road

Glasgow G41 2RW

#### AUDITORS

Alexander Sloan Chartered Accountants 38 Cadogan Street Glasgow G2 7HF

#### BANKERS

Bank of Scotland 236 Albert Drive Glasgow G41 2NL

SOLICITORS Tods Murray WS 33 Bothwell Street Glasgow G2 6NL Royal Bank of Scotland 36 St Andrew Square Edinburgh EH2 2YB

Dunfermline Building Society Carnegie Avenue Dunfermline KY11 5PS

#### FINANCE AGENT

FMD Financial Services Limited KCEDG Commercial Centre Unit 29 Ladyloan Place Glasgow

Page 1

#### REPORT OF THE COMMITTEE OF MANAGEMENT FOR THE YEAR ENDED 31ST MARCH 2012

The Committee of Management presents its report and the Financial Statements for the year ended 31st March 2012.

#### Legal Status

The Association is a registered non-profit making organisation under the Industrial and Provident Societies Act 1965 No.1694R(S). The Association is constituted under its Rule Book. The Association is a registered Scottish Charity with the charity number SC036009.

#### **Principal Activities**

The principal activities of the Association are the provision and management of affordable rented accommodation.

#### **Review of Business and Future Developments**

The Association reported an operating surplus of £1,504,934 (2011:- £501,941).

The key development in the year was the third and final tranche of Second Stage Transfer. The Association had acquired 1033 houses for rent from GHA in March 2011 and this was recorded in last year' accounts. In June 2011 the Association acquired a further 424 properties from GHA in Halfway. These properties had a negative value and attracted a dowry of £17,333, 391.

The average rent increase applied for the year was 2.2%. Although the Association has a financially planning assumption of rent increases linked to RPI and uses a ceiling of RPI +1%, the exceptional financial pressures on household income prompted a below inflation increase. The Association is particularly pleased with its efforts in recent year to keep any rent increases to a minimum.

The Association's programme of new house building has slowed, reflecting the downturn in capital grant allocations from Central Government. The Association had only one project on site this year, a small in-fill development of 7 units at Tantallon Road. A larger, planned project at Manse Brae for over 40 units failed to gain planning permission and has had to undergo a re-design and resubmission. Through its factoring subsidiary, the Association is supporting residents of 109 Allison Street tackle major structural works to their tenement.

There have been no Mortgage to Rent purchases this year. Although we have had a number of cases referred to us by the Scottish Government, the physical quality of the properties was felt to be too poor. There were four transactions in our shared ownership stock: - one property "tranched up" 50% to full ownership, one tranche of 25% was sold, one property was bought back and is available for re-sale as shared ownership, and one shared ownership was bought outright and retained for rent.

The Association's Housing Management performance has dipped this year following Second Stage Transfer. This was an understandable response to the massive organisational change which saw the Association expand rapidly from March to June 2011. Re-let times have slowed, void rent loss has increased and rent arrears have increased. There was considerable delay in the transfer of rent account data from GHA which partially explains the jump in arrears. It is the Association's intention to bring performance levels back to their normal historic levels in the coming two years.

The Association's Housing Support Services were inspected by the Care Inspectorate during this year and the Association was delighted to receive excellent awards in the subsequent assessment.

#### REPORT OF THE COMMITTEE OF MANAGEMENT FOR THE YEAR ENDED 31ST MARCH 2012

#### Committee of Management and Executive Officers

The members of the Committee of Management and the Executive Officers are listed on Page 1.

Each member of the Committee of Management holds one fully paid share of £1 in the Association. The Executive Officers hold no interest in the Association's share capital and, although not having the legal status of Directors, they act as Executives within the authority delegated by the Committee of Management.

The members of the Committee of Management are also Trustees of the Charity. Members of the Committee of Management are appointed by the members at the Association's Annual General Meeting.

#### Statement of Committee of Management's Responsibilities

The Industrial and Provident Societies Acts 1965 to 2002 require the Committee of Management to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing those Financial Statements, the Committee of Management is required to:-

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business;
- prepare a statement on Internal Financial Control.

The Committee of Management is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Industrial and Provident Societies Act 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. It is also responsible for ensuring the Association's suppliers are paid promptly.

The Committee of Management must in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting practices.

In so far as the Committee of Management are aware:

- There is no relevant audit information (information needed by the Housing Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Committee of Management have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the Housing Association's auditors are aware of that information.

#### REPORT OF THE COMMITTEE OF MANAGEMENT FOR THE YEAR ENDED 31ST MARCH 2012

#### Statement on Internal Financial Control

The Committee of Management acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate for the business environment in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association, or for publication;
- the maintenance of proper accounting records;
- the safeguarding of assets against unauthorised use or disposition.

It is the Committee of Management's responsibility to establish and maintain systems of Internal Financial Control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement of Loss. Key elements of the Association's systems include ensuring that:

- formal policies and procedures are in place, including the ongoing documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of controls and restrict the unauthorised use of Association's assets;
- experienced and suitably qualified staff take responsibility for important business functions and annual appraisal procedures have been established to maintain standards of performance;
- forecasts and budgets are prepared which allow the management team and theCommittee of Management to monitor key business risks, financial objectives and the progress being made towards achieving the financial plans set for the year and for the medium term;
- regular financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Committee of Management;
- the Committee of Management receive reports from management and from the external and internal auditors to provide reasonable assurance that control procedures are in place and are being followed and that a general review of the major risks facing the Association is undertaken;
- formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal or external audit reports.

#### Donations

During the year the Association made charitable donations amounting to £2,115 (2011 £1,837).

#### Auditors

A resolution to re-appoint the Auditors, Alexander Sloan, Chartered Accountants, will be proposed at the Annual General Meeting.

#### By order of the Committee of Management

IAIN DYER

Secretary 28th June 2012

#### REPORT BY THE AUDITORS TO THE COMMITTEE OF MANAGEMENT OF SOUTHSIDE HOUSING ASSOCIATION LIMITED ON CORPORATE GOVERNANCE MATTERS

In addition to our audit of the Financial Statements, we have reviewed your statement on Page 4 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

#### **Basis of Opinion**

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

#### Opinion

In our opinion the Statement on Internal Financial Control on page 4 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of the Management Committee and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that the Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the section on Internal Financial Control within SFHA's "Raising Standards in Housing".

ALEXANDER SLOAN Chartered Accountants

GLASGOW 28th June 2012

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SOUTHSIDE HOUSING ASSOCIATION LIMITED

We have audited the financial statements of Southside Housing Association Limited for the year ended 31st March 2012 which comprise an income and expenditure account, balance sheet, cash flow statement and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with Section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit

#### **Respective Responsibilities of Committee of Management and Auditors**

As explained more fully in the Statement of Committee of Management's Responsibilities the Association's Committee of Management, are responsible for the preparation of the Financial Statements that give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit on the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Management Committee; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Management Committee's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications of our report.

#### Opinion on the financial statements

In our opinion the Financial Statements:

- give a true and fair view of the state of the Association's affairs as at 31st March 2012 and of its surplus for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been properly prepared in accordance with the Industrial and Provident Societies Acts 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007.

In our opinion the exemption granted by the Financial Services Authority from the requirement to prepare Group Accounts is applicable as the amounts involved are not material.

#### Matters on which we are required to report by exception We are required to report to you if, in our opinion:

- the information given in the Management Committee's Report is inconsistent with the financial statements.
- proper books of account have not been kept by the Association in accordance with the requirements of the legislation.
- a satisfactory system of control over transactions has not been maintained by the Association in accordance with the requirements of the legislation.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SOUTHSIDE HOUSING ASSOCIATION LIMITED

Matters on which we are required to report by exception (contd.)

- the Income and Expenditure Account to which our report relates, and the Balance Sheet are not in agreement with the books of the Association.
- · we have not received all the information and explanations necessary for the purposes of our audit.

We have nothing to report in respect of these matters.

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ALEXANDER SLOAN Chartered Accountants Statutory Auditors GLASGOW 28th June 2012

### INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2012

|                                      | Notes | £          | 2012<br>£   | £          | Restated<br>2011<br>£ |
|--------------------------------------|-------|------------|-------------|------------|-----------------------|
| TURNOVER                             | 2.    |            | 8,721,372   |            | 3,662,964             |
| Operating Costs                      | 2.    |            | (7,216,438) |            | (3,161,023)           |
| OPERATING SURPLUS                    | 9.    |            | 1,504,934   |            | 501,941               |
| Gain On Sale Of Housing Stock        | 7.    | 36,191     |             | -          |                       |
| Retease of Negative Goodwill         | 24.   | 17,484,677 |             | 20,077,132 |                       |
| Interest Receivable and Other Income |       | 709,924    |             | 8,339      |                       |
| Interest Payable and Similar Charges | 8.    | (213,229)  |             | (166,998)  |                       |
| Other Finance Income / (Costs)       | 28.   | 23,000     |             | -          |                       |
| SURPLUS FOR YEAR                     | -     |            | 18,040,563  |            | 19,918,473            |
|                                      |       |            | 19,545,497  |            | 20,420,414            |

All amounts relate to continuing activities.

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### STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

|   | 2012<br>£               | Restated<br>2011<br>£ |
|---|-------------------------|-----------------------|
| Surplus for the financial year<br>Actuarial Gain / (Loss) in the year | 19,545,497<br>(159,000) | 20,420,414            |
| Prior year adjustment (as explained in Note 27)                       | 1,186,904               |                       |
| Total gains recognised since last annual<br>report                    | 20,573,401              | 20,420,414            |

#### BALANCE SHEET AS AT 31st MARCH 2012

|   | Notes      | £                   | 2012<br>£    |                    | Restated<br>2011<br>£ |
|---|------------|---------------------|--------------|--------------------|-----------------------|
| TANGIBLE FIXED ASSETS                             |            | ~                   | *            | ~                  | -                     |
| Housing Properties - Depreciated Cost             | 11.(a)     |                     | 63,643,076   |                    | 61,302,644            |
| Less: Social Housing Grant                        | 11.(a)     |                     | (47,240,370) |                    | (46,516,253)          |
|   |            |                     | 16,402,706   |                    | 14,786,391            |
| Other fixed assets                                | 11.(Ь)     |                     | 346,469      |                    | 335,920               |
|   |            |                     | 16,749,175   |                    | 15,122,311            |
| Negative Goodwill                                 | 24         |                     | (5,553,689)  |                    | (4,867,049)           |
| FIXED ASSET INVESTMENTS                           |            |                     |              |                    |                       |
| Investment in subsidiaries                        | 22.        |                     | 1            |                    | 1                     |
| Shared Equity Cost                                | 22.        | 1,016,005           |              | 692,380            |                       |
| Shared Equity Grant                               | 22.        | (1,016,005)         |              | (692,380)          |                       |
|   |            |                     | -            |                    | -                     |
| CURRENT ASSETS<br>Debtors                         | 14.        | 1 200 670           |              | 011 049            |                       |
| Development Cost of Housing Property              | 14.<br>23. | 1,288,670<br>59,405 |              | 911,842<br>925,485 |                       |
| Investments                                       | 25.<br>25. | 35,000,000          |              | 923,465            |                       |
| Cash at bank and in hand                          | 25.        | 3,687,858           |              | 21,927,749         |                       |
|   |            |                     |              | <u></u>            |                       |
|   |            | 40,035,933          |              | 23,765,076         |                       |
| CREDITORS: Amounts falling due within one<br>year | 15.        | (3,752,526)         |              | (2,498,493)        |                       |
| NET CURRENT ASSETS                                |            |                     | 36,283,407   |                    | 01 000 500            |
| NET CORRENT ASSETS                                |            |                     |              |                    | 21,266,583            |
| TOTAL ASSETS LESS CURRENT LIABILITIES             |            |                     | 47,478,894   |                    | 31,521,846            |
| CREDITORS: Amounts falling due after more         |            |                     |              |                    |                       |
| than one year                                     | 16.        |                     | (4,301,000)  |                    | (7,893,457)           |
| PROVISIONS FOR LIABILITIES AND CHARGES            |            |                     |              |                    |                       |
| Pension Liability (Strathclyde Pension Scheme)    | 28.        | (199,000)           |              | (48,500)           |                       |
|   |            | (                   | (199,000)    |                    | (48,500)              |
| NET ASSETS  | ,          | ,                   | 42,978,894   |                    | 23,579,889            |
|   |            |                     | ·,           |                    |                       |
| CAPITAL AND RESERVES                              |            |                     |              |                    |                       |
| Share Capital                                     | 18.        |                     | <b>30</b> 1  |                    | 293                   |
| Designated Reserves                               | 19.(a)     |                     | 38,862,067   |                    | 21,528,676            |
| Pension Reserve                                   | 19.(c)     |                     | (199,000)    |                    | (48,500)              |
| Revenue Reserves                                  | 19.(b)     |                     | 4,315,526    |                    | 2,099,420             |
|   |            |                     | 42,978,894   |                    | 23,579,889            |

The Financial Statements were approved by the Committee of Management and signed on their behalf on 28th June 2012.

Vice-Chairperson

Chainperson E. Macneill

147 Secretary

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# CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2012

|  | Notes | £   | 2012<br>£    | £  | restated<br>2011<br>£ |
|--|-------|---|--------------|--|-----------------------|
| Net Cash Inflow / (Outflow) from Operating Activites   | 17.   |   | 4,712,753    |  | (455,967)             |
| Returns on Investment and Servicing of Finance<br>Interest Received<br>Interest Paid   |       | 197,061<br>(213,407)                                      |              | 8,339<br>(202,072)                             |                       |
| Net Cash Outflow from Investment and Servicing of<br>Finance   |       |   | (16,346)     |  | (193,733)             |
| Capital Expenditure and Financial Investment<br>Acquisition and Construction of Properties<br>Purchase of Other Fixed Assets<br>Social Housing Grant Received<br>Social Housing Grant Repaid<br>Proceeds on Disposal of Properties |       | (2,125,536)<br>(43,090)<br>851,215<br>(91,711)<br>130,864 |              | (3,203,437)<br>(20,979)<br>1,860,510<br>-<br>- |                       |
| Net Cash Outflow from Capital Expenditure and<br>Financial Investment  |       |   | (1,278,258)  |  | (1,363,906)           |
| Net Cash Inflow / (Outflow) before use of Liquid<br>Resources and Financing  |       |   | 3,418,149    |  | (2,013,606)           |
| Management of Liquid Resources<br>Movement in Liquid Resources   |       |   | (35,000,000) |  | -                     |
| Acquisition and Disposals<br>Consideration received on acquisition   |       |   | 17,333,391   |  | 20,077,132            |
| Financing<br>Loan Advances Received<br>Loan Principal Repayments<br>Share Capital Issued   |       | (3,991,449)<br>18   |              | 3,024,968<br>(412,893)<br>17                   |                       |
| Net Cash (Outflow) / Inflow from Financing   |       |   | (3,991,431)  |  | 2,612,092             |
| (Decrease) / Increase in Cash  | 17.   |   | (18,239,891) |  | 20,675,618            |

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS

#### **1 PRINCIPAL ACCOUNTING POLICIES**

#### **Basis Of Accounting**

The Financial Statements have been prepared in accordance with applicable Accounting Standards, the Statement of Recommended Practice - Accounting by Registered Social Landlords 2010, and on the historical cost basis. They also comply with the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. A summary of the more important accounting policies is set out below.

#### **Basis Of Consolidation**

The Association has obtained exemption from the Financial Services Authority from producing Consolidated Financial Statements as provided by Section 14(2A) of the Friendly and Industrial and Provident Societies Act 1968. The Financial Statements for Southside Housing Association Limited present information about it as an individual undertaking and not about its Group.

#### Turnover

Turnover represents rental and service charge income receivable, fees receivable and revenue grants

#### Valuation Of Housing Properties

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Housing under construction and Land are not depreciated. The Association depreciates housing properties by major component on a straight line basis over the estimated useful economic lives of each identified component. All components are categorised as Housing Properties within note 11. Impairment reviews are carried out if events or circumstances indicate that the carrying value of the components listed below is higher than the recoverable amount.

| Component         | Useful Economic Life |
|-------------------|----------------------|
| Windows           | 30 years             |
| Kitchens          | 15 years             |
| Bathroom          | 20 years             |
| Central Heating   | 20 years             |
| Boilers           | 15 years             |
| Rewiring          | 25 years             |
| Lift Installation | 25 years             |
| Structure         | 50 years             |
|                   |                      |

#### **Retirement Benefits**

The Association participates in the Scottish Housing Assocation Defined Benefits Pension Scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

The Association participates in the Strathclyde Pension Fund and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating organisations taken as a whole. The expected cost to the Association of pensions is charged to income so as to spread the cost of pensions over the service lives of the employees in the scheme taken as a whole.

The Association has fully adopted accounting standard FRS17 'Retirement Benefits' during the year. The mpact of the this standard has been reflected throughout the financial statements. The difference between the fair value of the assets held in the scheme and the liabilities measured on an actuarial basis using the projected unit method as recognised in the balance sheet as a pension liability.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

#### Retirement Benefits (Contd.)

The Association also operates a defined contribution scheme. Contributions to this scheme are charged to income & expenditure account in the period they are due.

#### Depreciation And Impairment Of Other Fixed Assets

Other Fixed Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

| Office Premises        | - 2%  |
|------------------------|-------|
| Furniture and Fittings | - 33% |
| Computer Equipment     | - 33% |
| Office Equipment       | - 20% |

The carrying value of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

#### Social Housing Grant And Other Grants In Advance/Arrears

Where developments have been financed wholly or partly by Social Housing Grant or other capital grant, the cost of those developments has been reduced by the amount of the grant receivable. The amount of the grants receivable is shown separately on the Balance Sheet.

Social Housing Grant attributed to individual components is written off to the Income and Expenditure Account when these components are replaced.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same period as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

#### Sales Of Housing Properties

First tranche Shared Ownership disposals are credited to turnover on completion. The cost of construction of these sales is taken to operating cost. In accordance with the Statement of Recommended Practice, disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the Income and Expenditure Account.

Disposals of housing property under the Right to Buy scheme are treated as a fixed asset disposal and any gain and loss on disposal accounted for in the Income and Expenditure Account.

Disposals under shared equity schemes are accounted for in the Income and Expenditure Account. The remaining equity in the property is treated as a fixed asset investment, which is matched with

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

#### Leases/Leased Assets

Costs in respect of operating leases are charged to the Income and Expenditure Account on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

#### Works to Existing Properties

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

#### Capitalisation Of Development Overheads

Directly attributable development administration costs relating to development activities are capitalised in accordance with the Statement of Recommended Practice.

#### Development Interest

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme.

#### **Designated Reserves**

The Association has designated part of its reserves to meet its long term obligations.

The SST Reserve is the amount set aside to cover commitments under second stage transfers from Glasgow Housing Association in 2011 and 2012.

The Major Repairs Reserve is based on the Association's liability to maintain housing properties in a state of repair which at least maintains their residual values in prices prevailing at the time of acquisition and construction.

#### Property Development Cost

The proportion of the development cost of shared ownership properties expected to be disposed of as a first tranche sale is held in current assets until it is disposed of. The remaining part of the development cost is treated as a fixed asset. Surpluses made on the disposal of first tranche sales are taken to the Income and Expenditure Account in accordance with the Statement of Recommended Practice.

Property developments that are intended for resale are included in current assets until disposal.

#### Negative Goodwill

Negative goodwill created through transfer of engagements is written off to the Income and Expenditure account as the non-cash assets acquired are depreciated or sold.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

2. PARTICULARS OF TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS

|                  |       |           | 2012      |           | 20        | 011       |           |
|------------------|-------|-----------|-----------|-----------|-----------|-----------|-----------|
|                  |       |           |           |           |           |           | Restated  |
|                  |       |           |           | Operating |           |           | Operating |
|                  |       |           | Operating | Surplus / |           | Operating | Surplus / |
|                  | Notes | Turnover  | Costs     | (Deficit) | Turnover  | Costs     | (Deficit) |
|                  |       | £         | £         | £         | £         | £         | £         |
| Social Lettings  | 3.    | 7,614,450 | 6,196,321 | 1,418,129 | 2,459,016 | 1,984,599 | 474,417   |
| Other Activities | 4.    | 1,106,922 | 1,020,117 | 86,805    | 1,203,948 | 1,176,424 | 27,524    |
| Total            |       | 8,721,372 | 7,216,438 | 1,504,934 | 3,662,964 | 3,161,023 | 501,941   |

|   | General   |           |           |           | Restated  |
|---|-----------|-----------|-----------|-----------|-----------|
|   | Needs     | Supported | Shared    | 2012      | 201       |
|   | Housing   | Housing   | ownership | Total     | Total     |
|   | £         | £         | £         | £         | £         |
| Income from Lettings                                      |           |           |           |           |           |
| Rent Receivable Net of Identifiable Service Charges       | 6,578,044 | 511,185   | 131,748   | 7,220,977 | 2,182,942 |
| Service Charges Receivable                                | 295,765   | 127,064   | 29,025    | 451,854   | 292,897   |
| Gross Rents Receivable                                    | 6,873,809 | 638,249   | 160,773   | 7,672,831 | 2,475,839 |
| Less: Rent losses from voids                              | 53,169    | 2,616     | 2,596     | 58,381    | 16,823    |
| Net Rents Receivable                                      | 6,820,640 | 635,633   | 158,177   | 7,614,450 | 2,459,016 |
| Revenue Grants from Scottish Ministers                    | -         | -         | -         | -         | -         |
| Revenue Grants From Local Authorities and Other Agencies  | -         | -         | -         | -         |           |
| Total Income From Social Letting                          | 6,820,640 | 635,633   | 158,177   | 7,614,450 | 2,459,016 |
| Expenditure on Social Letting Activities                  |           |           |           |           |           |
| Service Costs   | 1,471,624 | 114,361   | 29,474    | 1,615,459 | 203,503   |
| Management and maintenance administration costs           | 1,801,265 | 138,890   | 35,796    | 1,975,951 | 750,970   |
| Reactive Maintenance                                      | 824,119   | 62,785    | -         | 886,904   | 380,102   |
| Bad Debts - Rents and Service Charges                     | 145,361   | -         | -         | 145,361   | 82,066    |
| Planned and Cyclical Maintenance, including Major Repairs | 951,582   | 147,040   | •         | 1,098,622 | 166,630   |
| Depreciation of Social Housing                            | 450,199   | -         | 23,825    | 474,024   | 401,328   |
| Impairment of Housing                                     | -         |           | -         | -         | -         |
| Operating Costs of Social Letting                         | 5,644,150 | 463,076   | 89,095    | 6,196,321 | 1,984,599 |
| Operating Surplus on Social Letting Activities            | 1,176,490 | 172,557   | 69,082    | 1,418,129 | 474,417   |
| 2011 (as restated)  | 271,889   | 115.055   | 87,473    |           |           |

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### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

### NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 4. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

|   | Grants<br>From<br>Scottish<br>Ministers<br>£ | Other<br>Revenue<br>Grants<br>£ | Supporting<br>People<br>Income<br>£ | Other<br>Income<br>£ | Total<br>Tumover<br>£ | Operating<br>Costs<br>Bad Debts<br>£ | Operating<br>Costs<br>Other<br>£ | Operating<br>Surplus<br>/ (Deficit)<br>2012<br>£ | Operating<br>Surplus<br>/ (Deficit)<br>2011<br>£ |
|---|--|---------------------------------|-------------------------------------|----------------------|-----------------------|--------------------------------------|----------------------------------|--|--|
| Wider Role Activities   | -  | -                               | -                                   | -                    | -                     | -                                    | 1,105                            | (1,105)  | -  |
| Care and Repair of Property<br>Development and construction of property | -  | 202,145                         | -                                   | -                    | 202,145               | -                                    | 138,923                          | 63,222   | (8,334)  |
| activities  | 44,909                                       | -                               | -                                   | -                    | 44,909                | -                                    | 163,843                          | (118,934)  | (16,543)   |
| Support Activities  | -  | -                               | 178,745                             | •                    | 178,745               | -                                    | 141,949                          | 36,796   | (22.894)   |
| Seedcorn Grant for SST Set up costs                                     | -  | -                               |                                     | 76,205               | 76,205                | -                                    | 72,141                           | 4,064  | (8,729)  |
| Property Sales  | -  | -                               | -                                   | 476,375              | 476,375               | -                                    | 476,375                          | -  | -  |
| Other Income  | -  | -                               | -                                   | 88,249               | 88,249                | -                                    | -                                | 88,249   | 26,299   |
| Services - Other Owners   | -  | -                               | -                                   | 25,781               | 25,781                | -                                    | 25,781                           | -  | 10,062   |
| Commercial Rents  | <u> </u>                                     |                                 | <u> </u>                            | 14.513               | 14,513                |                                      |                                  | 14,513   | 47.663   |
| Total From Other Activities   | 44,909                                       | 202,145                         | 178,745                             | 681,123              | 1,106,922             |                                      | 1.020.117                        | 86,805   | 27,524   |
| 2011  | 110,568                                      | 251,031                         | 187,895                             | 654,454              | 1,203,948             |                                      | 1,176,424                        | 27,524   |  |

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

| 5. OFFICERS' EMOLUMENTS  |      | · · · · · · |
|--|------|-------------|
| The Officers are defined in s74 of the Industrial and Provident Societies Act 1965 as the members of the Management Committee, managers or | 2012 | 2011        |
| servants of the Association.   | £    | £           |

| Aggregate Emoluments payable to Officers with Emoluments greater than £60,000 (excluding Pension Contributions) | 68,987 | 66,082 |
|---|--------|--------|
| Pension contributions made on behalf on Officers with emoluments greater than £60,000                           | 5,088  | 4,870  |

The number of Officers, including the highest paid Officer, who received emoluments (excluding pension contributions) over £60,000 was in the following ranges:-

|    |   | Number    | Number    |
|----|---|-----------|-----------|
|    | £60,001 to £70,000  | 1         | 1         |
| 6. | EMPLOYEE INFORMATION  |           | - <b></b> |
|    |   | 2012      | 2011      |
|    |   | No.       | No.       |
|    | The average monthly number of full time equivalent persons employed during the year was | 68        | 26        |
|    | The average total number of Employees employed during the year was                      | 75        | 31        |
|    | Staff Costs were:   | £         | £         |
|    | Wages and Salaries  | 1,714,726 | 686,501   |
|    | Social Security Costs   | 150,210   | 54,327    |
|    | Other Pension Costs   | 192,102   | 80,738    |
|    | Temporary, Agency and Seconded Staff  | 36,594    | 30,506    |
|    |   | 2,093,632 | 852,072   |
|    |   |           |           |

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

| 7. GAIN ON SALE OF HOUSING STOCK  | 2012    | 2011    |
|---|---------|---------|
|   | £       | £       |
| Sales Proceeds  | 130,864 | -       |
| Cost of Sales   | 94,673  |         |
| Gain On Sale Of Housing Stock   | 36,191  |         |
| 8. INTEREST PAYABLE   |         | · /     |
|   | 2012    | 2011    |
|   | £       | £       |
| On Bank Loans & Overdrafts  | 154,070 | 146,089 |
| On Other Loans  | 59,159  | 61,261  |
|   | 213,229 | 207,350 |
| Less: Interest Capitalised  | -       | 40,352  |
|   | 213,229 | 166,998 |
| 9. SURPLUS FOR YEAR   |         |         |
|   | 2012    | 2011    |
| Surplus on Ordinary Activities before Taxation is stated after charging:- | £       | £       |
| Depreciation - Tangible Owned Fixed Assets                                | 500,741 | 417,711 |
| Auditors' Remuneration - Audit Services                                   | 7,500   | 6,000   |
| - Other Services  | 8,340   | 1,450   |
| Operating Lease Rentals - Other   | -       | 4,313   |

The Association is a Registered Scottish Charity and is not liable to United Kingdom Corporation Tax on its charitable activities.

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### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

11. TANGIBLE FIXED ASSETS

| a) Housing Properties          | Housing<br>Properties<br>Held<br>for Letting<br>£ | Housing<br>Properties<br>In course of<br>Construction<br>£ | Completed<br>Shared<br>Ownership<br>Properties<br>£ | Total<br>£ |
|--------------------------------|---|--|---|------------|
| COST                           |   |  |   |            |
| As at 1st April 2011- restated | 55,381,783  | 2,501,465  | 6,130,981   | 64,014,229 |
| Additions                      | 1,230,178   | 1,635,547  | -   | 2,865,725  |
| Disposals                      | (39,023)  | -  | (29,757)  | (68,780)   |
| Schemes Completed              | -   | -  |   | -          |
| As at 31st March 2012          | 56,572,938  | 4,137,012  | 6,101,224   | 66,811,174 |
| DEPRECIATION                   |   |  |   |            |
| As at 1st April 2011- restated | 2,512,628   | -  | 198,957   | 2,711,585  |
| Charge for Year                | 444,375   | -  | 23,825  | 468,200    |
| Disposals                      | (10,021)  | -  | (1,666)   | (11,687)   |
| As at 31st March 2012          | 2,946,982   |  | 221,116   | 3,168,098  |
| SOCIAL HOUSING GRANT           |   |  |   |            |
| As at 1st April 2011- restated | 39,269,707  | 2,508,729  | 4,737,817   | 46,516,253 |
| Additions                      | 330,915   | 447,333  | -   | 778,248    |
| Disposals                      | (29,002)  | -  | (25,129)  | (54,131)   |
| Schemes Completed              | -   | -  | -   | -          |
| As at 31st March 2012          | 39,571,620  | 2,956,062  | 4,712,688   | 47,240,370 |
| NET BOOK VALUE                 |   |  |   |            |
| As at 31st March 2012          | 14,054,336  | 1,180,950  | 1,167,420   | 16,402,706 |
| As at 31st March 2011          | 13,599,448  | (7,264)  | 1,194,207   | 14,786,391 |

Additions to housing properties includes capitalised development administration costs of £nil (2011 - £62448) and capitalised major repair costs to existing properties of £215,719 (2011 £nil)

All land and housing properties are freehold.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

### 11. TANGIBLE FIXED ASSETS (Continued)

| b) Other Tangible Assets       | Commerical<br>Property<br>£ | Motor<br>Vehicles<br>£ | Office<br>Premises<br>£ | Furniture<br>& Equipment<br>£ | Total<br>£ |
|--------------------------------|-----------------------------|------------------------|-------------------------|-------------------------------|------------|
| COST                           | ~                           | ~                      | ~                       | ~                             | ~          |
| As at 1st April 2011- restated | 422,206                     | 20, <b>9</b> 57        | 137,001                 | 305,948                       | 886,112    |
| Additions                      | -                           | 13,208                 | -                       | 29,882                        | 43,090     |
| Eliminated on Disposals        | -                           | -                      | -                       | -                             | -          |
| As at 31st March 2012          | 422,206                     | 34,165                 | 137,001                 | 335,830                       | 929,202    |
| GRANTS RECEIVED                |                             |                        |                         |                               |            |
| As at 1st April 2011- restated | 131,021                     | -                      | -                       | -                             | 131,021    |
| Received in year               | -                           | -                      | -                       | -                             | -          |
| Repaid on Disposal             | -                           |                        | -                       | -                             | -          |
| As at 31st March 2012          | 131,021                     | -                      | •                       | -                             | 131,021    |
| AGGREGATE DEPRECIATION         |                             |                        | · <b></b> .             |                               |            |
| As at 1st April 2011- restated | 64,061                      | 12,192                 | 53,150                  | 289,768                       | 419,171    |
| Charge for year                | 5,824                       | 4,833                  | 2,740                   | 19,144                        | 32,541     |
| Eliminated on disposal         |                             | -,000                  | 2,740                   |                               |            |
| As at 31st March 2012          | 69,885                      | 17,025                 | 55,890                  | 308,912                       | 451,712    |
| NET BOOK VALUE                 | ·····                       | <u> </u>               |                         |                               |            |
| As at 31st March 2012          | 221,300                     | 17,140                 | 81,111                  | 26,918                        | 346,469    |
| As at 31st March 2011          | 227,124                     | 8,765                  | 83,851                  | 16,180                        | 335,920    |

| 12. CAPITAL COMMITMENTS  | · · · · · · · · · · · · · · · · · · · |           |
|--|---------------------------------------|-----------|
|  | 2012<br>£                             | 2011<br>£ |
| Capital Expenditure that has been contracted for but has not been provided for in the Financial Statements | 3,065,309                             | 556,777   |

The above commitments will be financed by a mixture of public grant, private finance and the Association's own resources.

| 13. COMMITMENTS UNDER OPERATING LEASES   | ·····     |           |
|--|-----------|-----------|
| At the year end, the annual commitments under operating leases were as follows:- | 2012<br>£ | 2011<br>£ |
| Other<br>Expiring between two and five years                                     | 9,365     | 8,626     |

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

| · · · ·   | ·· ·· · · ·  |
|-----------|--|
| 2012      | 2011   |
| £         | £  |
| 529,304   | 333,569  |
| (292,072) | (168,256)  |
| 237,232   | 165,313  |
| 66,562    | 130,683  |
| 817,391   | 436,268  |
| 167,485   | 179,578  |
| 1,288,670 | 911,842  |
|           | £<br>529,304<br>(292,072)<br>237,232<br>66,562<br>817,391<br>167,485 |

Included in Amounts Due for Group Undertakings (Southside Factoring & Related Services Ltd) is £108,752 (2011 - £154,885) which is due for repayment in more than one year.

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#### 15. CREDITORS: Amounts falling due within one year

|                                 | 2012      | 2011      |
|---------------------------------|-----------|-----------|
|                                 | £         | £         |
| Housing Loans                   | 924,035   | 1,323,027 |
| Trade Creditors                 | 658,800   | 439,002   |
| Rent in Advance                 | 225,322   | 132,216   |
| Social Housing Grant in Advance | 264,041   | 255,195   |
| Other Creditors                 | 374,828   | -         |
| Accruals and Deferred Income    | 1,305,500 | 349,053   |
|                                 | 3,752,526 | 2,498,493 |
|                                 |           |           |

At the balance sheet date there were pension contributions outstanding of £23612 (2011 £nil)

### 16. CREDITORS: Amounts falling due after more than one year

|   | 2012<br>£ | 2011<br>£ |
|---|-----------|-----------|
| Housing Loans   | 4,301,000 | 7,893,457 |
| Housing Loans are secured by specific charges on the Association's housing properties and are repayable at varying rates of interest in instalments, due as follows:- |           |           |
| Within one year   | 924,035   | 1,323,027 |
| Between one and two years   | 225,123   | 299,490   |
| Between two and five years  | 673,884   | 884,700   |
| In five years or more   | 3,401,993 | 6,709,267 |
|   | 5,225,035 | 9,216,484 |
| Less: Amount shown in Current Liabilities   | 924,035   | 1,323,027 |
|   | 4,301,000 | 7,893,457 |

### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

| 17. CASH FLOW STATEMENT  | · · · · ·                                     |  |   |   |
|--|---|--|---|---|
| Reconciliation of operating surplus to net cash in<br>(outflow) from operating activites   | flow /  |  | 2012<br>£   | Restated<br>2011<br>£                                 |
| Operating Surplus<br>Depreciation<br>Change in properties developed for resale<br>Change in Debtors<br>Change in Creditors<br>FRS 17 adjustment to pension costs |   |  | 1,504,934<br>500,741<br>866,080<br>94,914<br>1,742,094<br>4,000 | 501,941<br>168,361<br>(847,610)<br>8,333<br>(286,985) |
| Share Capital Written Off  |   |  | (10)  | (7)   |
| Net Cash Inflow / (Outflow) from Operating Activi  | tes   |  | 4,712,753   | (455,967)   |
| Reconciliation of net cash flow to movement in<br>net debt   | 2012<br>£                                     | £  | 2011<br>£   | £   |
| (Decrease) / Increase in Cash<br>Cash flow from management of liquid resources<br>Cash flow from change in debt  | (18,239,891)<br>35,000,000<br>3,991,449       |  | 20,675,618<br>-<br>(2,612,075)                                  |   |
| Movement in net debt during year<br>Net debt at 1st April 2011   |   | 20,751,558<br>12,711,265                             |   | 18,063,543<br>(5,768,258)                             |
| Net debt at 31st March 2012  |   | 33,462,823   |   | 12,295,285  |
| Analysis of changes in net debt  | At<br>01.04.11<br>£                           | Cash<br>Flows<br>£                                   | Other<br>Changes<br>£   | At<br>31.03.12<br>£                                   |
| Cash at bank and in hand<br>Bank Overdrafts  | 21,927,749<br>                                | (18,239,891)   |   | 3,687,858   |
| Liquid Resources<br>Debt: Due within one year<br>Due after more than one year  | 21,927,749<br>-<br>(1,323,027)<br>(7,893,457) | (18,239,891)<br>(35,000,000)<br>398,992<br>3,592,457 |   | 3,687,858<br>35,000,000<br>(924,035)<br>(4,301,000)   |
| Net Debt   | 12,711,265                                    | (49,248,442)   |   | 33,462,823  |

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

| 18. SHARE CAPITAL                       |   | <del>.</del> |
|---|---|--------------|
| Shares of £1 each Issued and Fully Paid |   | £            |
| At 1st April 2011                       |   | 293          |
| Issued in year                          |   | 18           |
| Cancelled in year                       | _ | (10)         |
| At 31st March 2012                      | - | 301          |

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

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### 19. RESERVES

| (a) Designated Reserves                        | SST<br>£   | Major<br>Repairs<br>£ | Total<br>£                         |
|--|------------|-----------------------|------------------------------------|
| At 1st April 2011                              | 20,077,132 | 1,451,544             | 21,528,676                         |
| Transfer to / (from) Revenue Reserves          | 17,333,391 |                       | 17,333,391                         |
| At 31st March 2012                             | 37,410,523 | 1,451,544             | 38,862,067                         |
| (b) Revenue Reserves                           |            |                       | Total<br>£                         |
| At 1st April 2011 (As restated)                |            |                       | 2,099,420                          |
| Surplus for the year                           |            |                       | 19,545,497                         |
| Transfer (to) / from Pension Reserve           |            |                       | 4,000                              |
| Transfer (to) / from Designated Reserves       |            |                       | (17,333,391)                       |
|  |            |                       |                                    |
| At 31st March 2012                             |            |                       | 4,315,526                          |
| (c) Pension Reserve (Strathclyde Pension Sche  | me)        |                       | Total<br>£                         |
| At 1st April 2011                              |            |                       | (48,500)                           |
| Pension Liability Acquired in Year             |            |                       | 12,500                             |
| Actuarial Gains / (Losses)                     |            |                       | (159,000)                          |
| Transfer (to) / from Revenue Reserves          |            |                       | (4,000)                            |
| At 31st March 2012                             |            |                       | (199,000)                          |
| 20. HOUSING STOCK                              |            | · · · · ·             | ، عود موسو مور مو<br>- مر - مر - م |
| The number of units of accommodation in manage | gement     | 2012                  | 2011                               |
| at the year end was:-                          | -          | No.                   | No.                                |
| General Needs - New Build                      |            | 125                   | 118                                |
| - Rehabilitation                               |            | 1,809                 | 1,369                              |
| Shared Ownership                               |            | 74                    | 75                                 |
| Supported Housing                              |            | 129                   | 126                                |
|  |            | 2,137                 | 1,688                              |

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

21. RELATED PARTY TRANSACTIONS

Members of the Committee of Management are related parties of the Association as defined by Financial Reporting Standard 8.

The related party relationships of the members of the Committee of Management is summarised as follows:

5 members are tenants of the Association

3 members are factored owners

22.

1 member is a relevant local councillor

Those members that are tenants of the Association have tenancies that are on the Association's normal tenancy terms and they cannot use their positions to their advantage.

Governing Body Members cannot use their position to their advantage. Any transactions between the Association and any entity with which a Governing Body Member has a connection with is made at arm's length and is under normal commercial terms.

The following transactions took place during the year between the Association and its subsidiary: ~~ 4

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|  | 2012      | 2011                                   |
|--|-----------|--|
| Loan to Southside Factoring & Related Services | £         | £                                      |
| Balance as at 1st April 2011                   | (179,578) | (245,017)                              |
| Loans advanced in year                         | -         | (115,358)                              |
| Interest Received                              | (1,260)   | (····································· |
| Amounts Repaid in year                         | 13.353    | 180,797                                |
|  |           |  |
| Balance as at 31st March 2012                  | (167,485) | (179,578)                              |
| FIXED ASSET INVESTMENT                         |           | · · · · ·                              |
|  | 2012      | 2011                                   |
|  | £         | £                                      |
| Shared Equity Properties                       |           |  |
| Development Cost of Shared Equity Property     | 1.016.005 | 692,380                                |
| Less: Grants Receivable                        | 1,016,005 | 692,380                                |
|  |           |  |
|  | -         | -                                      |
|  |           |  |
| Investments in Subsidiaries                    |           |  |
| As at 31st March 2012 & 31st March 2011        | 1         | 1                                      |
|  |           |  |

In the opinion of the Committee of Management the aggregate value of the assets of the subsidiary is not less than the aggregate of the amounts at which those assets are stated in the Association's balance sheet.

The Association has a 100% owned subsidiary Southside Factoring & Related Services Ltd. The relationship between the Association and its subsidiary is set out in an independence agreement between both parties.

The aggregate amount of capital and reserves and the results of Southside Factoring & Related Services Ltd for the year ended 31st March 2012 were as follows:

|                     | 2012    | 201 <b>1</b> |
|---------------------|---------|--------------|
|                     | £       | £            |
| Capital & Reserves  | (9,097) | (77,034)     |
| Profit for the year | 67,936  | 4,752        |

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### .. ..... ~ - - -. . 23. DEVELOPMENT COST OF HOUSING PROPERTY . . \_ .. .... . . . 2012 2011 £ £ **Properties Held for Resale** In the course of construction -**Completed Properties Unsold** 59,405 925,485 59,405 925,485 Less: Grants Received from Scottish Ministers --59,405 925,485

### 24. NEGATIVE GOODWILL

|     |  | 2012         | 2011         |
|-----|--|--------------|--------------|
|     |  | £            | £            |
|     | Balance as at 1st April 2011                 | 4,867,049    | -            |
|     | Arising on Acquisition in the year (note 26) | 18,171,317   | 24,944,181   |
|     | Release during the year                      | (17,484,677) | (20,077,132) |
|     | As at 31st March 2012                        | 5,553,689    | 4,867,049    |
| 25. | CURRENT ASSET INVESTMENTS                    | - <b>-</b> · | •            |
|     |  | 2012         | 2011         |
|     |  | £            | £            |
|     | Short Term Deposits                          | 35,000,000   | -            |
|     |  |              |              |

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#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

| l'ac l | SECOND STAGE TRANSFER | and the second | • | • • |     |
|--------|-----------------------|--|---|-----|-----|
| [20.   | SECOND STAGE TRANSPER |  |   |     | · · |

On 27 June 2012 the Association acquired housing assets and the related rent arrears from Glasgow Housing Association Limited as part of two Second Stage Transfers. The Association acquired 442 housing units that were managed by Halfway. The identifiable assets and liabilities have been incorporated in the balance sheet of the Association at their fair value on acquistion.

#### Analysis of Acquistion

|   | Book         | Adjustment to | Fair          |
|---|--------------|---------------|---------------|
|   | Value        | Fair Value    | Value         |
|   | £            | £             | £             |
| Housing Properties                              | 801,000 a)   | -             | 801,000       |
| Rent Arrears                                    | 86,031 b) c) | ( 36,105)     | 49,926        |
| Pension Liability                               | ( 13,000) d) | -             | ( 13,000)     |
|   | 874,031      | ( 36,105)     | 837,926       |
| Consideration received from GHA - at fair value | e            |               | ( 17,333,391) |
| Negative Goodwill Arising on Acquisition        |              |               | 18,171,317    |

#### Adjustments

a) Housing Property has been recognised at its fair value, being its value using the EUV-SH basis at acquistion

b) The rent arrears acquired have re-assessed and fair value adjustments made where appropriate

c) The Bad Debt Provision is based on the GHA calculations at the point of transfer.

d) The Pension Liability has been calculated by a qualified actuary at the date of acquistion

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

### 27 PRIOR YEAR ADJUSTMENT

During the year, the Association changed its accounting policy in relation to housing properties and depreciation, as detailed in Note 1 of the Financial Statements, in order to incorporate component accounting. Major repairs which relate to identified components are capitalised, with major components being depreciated over the estimated useful economic lives of each identified component.

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As a result of the change in accounting policy, a prior year adjustment has been required under Financial Reporting Standard 3 - Reporting Financial Performance and Financial Reporting Standard 18 - Accounting Policies, as follows:

| Increase / (Decrease) in Net Book Value of Housing Properties | 1,158,842 |
|---|-----------|

The effect of adopting component accounting has been to increase / decrease reserves as at 1 April 2010 by £1186904.

The figures in the 2011 Financial Statements have been adjusted as follows:

|                             | Reported in<br>2011 Accounts<br>£ | Restated 2011<br>figures<br>£ |
|-----------------------------|-----------------------------------|-------------------------------|
| Housing Property            | 13,563,488                        | 14,722,330                    |
| Office Premises             | 83,851                            | 83,851                        |
| Revenue Reserves            | 940,578                           | 2,099,420                     |
|                             |                                   |                               |
| Housing Depreciation Charge | 151,978                           | 401,328                       |
| Major Repairs Charge        | 387,918                           | 166,630                       |
|                             |                                   |                               |

The reported surplus in 2011 has been restated by £28062 and now stands at £20420414

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

28. RETIREMENT BENEFIT OBLIGATIONS

#### General

Southside Housing Association Limited participates in the Scottish Housing Association Pension Scheme (the scheme).

The Scheme is a multi-employer defined benefit scheme. The Scheme is funded and is contracted out of the state scheme.

The Scheme offers five benefit structures to employers, namely:

- · Final salary with a 1/60th accrual rate.
- · Career average revalued earnings with a 1/60th accrual rate
- Career average revalued earnings with a 1/70th accrual rate
- Career average revalued earnings with a 1/80th accrual rate
- · Career average revalued earnings with a 1/120th accrual rate, contracted in

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one which new entrants are able to join.

Southside Housing Association Limited has elected to operate the final salary with a CARE 1/120th accrual rate benefit structure for both active members and new entrants from 1 April 2011.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The actuarial valuation assesses whether the Scheme's assets at the valuation date are likely to be sufficient to pay the pension benefits accrued by members as at the valuation date. Asset values are calculated by reference to market values. Accrued pension benefits are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

Housing Association Limited. The annual pensionable payroll in respect of these members was £527742. Southside Housing Association Limited continues to offer membership of the Scheme to its employees.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to individual participating employers as the scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

The Association has been informed by the Scheme that its estimated potential employer's debt at 30th September 2011, should it leave the scheme, is around £2.7m. This figure is an illustration and the amount payable would only become apparent once the Association left the Scheme. As, at the balance sheet date, the Association has no plans to leave the Scheme, no provision has been made in the financial statements for this amount.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 28. RETIREMENT BENEFIT OBLIGATIONS (Continued)

The last formal valuation of the Scheme was performed as at 30th September 2009 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £295m. The valuation revealed a shortfall of assets compared with the value of liabilities of £160m (equivalent to a past service funding level of 64.8%).

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30th September 2011. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed a increase in the assets of the Scheme to £341 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £207 million, equivalent to a past service funding level of 62.2%.

#### Financial Assumptions

The financial assumptions underlying the valuation as at 30th September 2009 were as follows:

|  | % p.a. |
|--|--------|
| - Investment return pre-retirement                             | 7.4    |
| - Investment return post-retirement - non pensioners           | 4.6    |
| - Investment return post-retirement - pensioners               | 4.8    |
| - Rate of Salary increases                                     | 4.5    |
| - Rate of pension increases:                                   |        |
| pension accrued pre 6 April 2005 in excess of GMP              | 2.9    |
| pension accrued from 6 April 2005                              | 2.2    |
| (for leavers before 1 October 1993 pension increases are 5.0%) |        |
| - Rate of price inflation                                      | 3.0    |

The valuation was carried out using the SAPS (S1PA) All pensioners Year of Birth Long Cohort with 1% p.a. minimum improvement for non-pensioners and pensioners.

### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

28. RETIREMENT BENEFIT OBLIGATIONS (Continued)

#### Valuation Results

The long-term joint contribution rates required from employers and members to meet the cost of future benefit accrual were assessed as:

| Benefit Structure     | Long-term joint contribution rate (% of pensionable |
|-----------------------|---|
| Final salary - 60ths  | 19.2  |
| Career average 60ths  | 17.1  |
| Career average 70ths  | 14.9  |
| Career average 80ths  | 13.2  |
| Career average 120ths | 9.4   |

If an actuarial valuation reveals a shortfall of assets compared to liabilities the Trustee must prepare a recovery plan setting out the steps to be taken to make up the shortfall.

Following consideration of the results of the valuation it was agreed that the shortfall of £160m would be dealt with by the payment of additional contributions of 10.4% of pensionable salaries per annum with effect from 1st April 2011, increasing each 1 April in line with the rate of salary increases assumption.

As a result of Pension Scheme legislation there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buyout basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any "orphan" liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 28. RETIREMENT BENEFIT OBLIGATIONS (Continued)

#### Strathclyde Pension Scheme

#### **Defined Benefit Scheme**

The Association operates a defined benefit scheme as an admitted body under the Strathclyde Pension Fund, the assets of which are held in a separate trustee administered fund.

The administering authority has responsibility for the management of the Fund. As most of the Fund's investments are equity based, there is an inherent risk of volatility in the investment market having a significant effect on the value of the fund's assets. In order to mitigate this risk, the Fund holds a diverse investment portfolio with a range of investment managers.

At the balance sheet date, there were 16 active members of the scheme employed by the Association. Total pension contributions made by the Association for the year were £114354. This includes £10171 of outstanding contributions at the balance sheet date. Gross pensionable salaries for the year were £628028.

The following figures are prepared by the Actuaries in accordance with their understanding of Financial Reporting Standard 17 - 'Retirement Benefits' (FRS 17) and Guidance Note 36: Accounting for Retirement Benefits under Financial Reporting Standard 17 issued by the Institute and Faculty of Actuaries.

#### **Principal Actuarial Assumptions**

| Assumptions as at 31st March   | 2012      | 2011              |
|--|-----------|-------------------|
|  | %p.a.     | %p.a.             |
| Price increases  | 2.5       | 2.8               |
| Salary increases   | 4.8       | 5.1               |
| Expected return on assets  | 5.8       | 6.9               |
| Discount rate  | 4.8       | 5.5               |
| The defined benefit obligation is estimated to<br>comprise of the following: |           |                   |
|  | 2012      | 2011              |
|  | £         | £                 |
| Employee members   | 2,391,000 | ~<br>1,318,000    |
| Deferred pensioners  | 2,001,000 |                   |
| Pensioners   | -         | _                 |
|  |           | · · ·             |
|  | 2,391,000 | 1,318,000         |
| Net Pension Liability  | 2012      | 2011              |
|  | £         | £                 |
| Fair value of employer's assets  | 2,192,000 | 1,269,500         |
| Present value of scheme liabilities  | 2,391,000 | 1, <b>318,000</b> |
| Present value of unfunded liabilities  | (199,000) | (48,500)          |

NOTES TO THE FINANCIAL STATEMENTS (Continued)

28. RETIREMENT BENEFIT OBLIGATIONS (Continued)

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

Analysis of amount charged to the Income and Expenditure Account

#### 2012 2011 £ £ Charged to operating costs: 115,000 Service cost Past service cost 13,000 128,000 -Charged to Other Finance Costs / (Income) Expected Return on employer assets (131,000)Interest on pension scheme liabilities 108,000 (23,000)Net Charge to the Income and Expenditure Account 105,000 Actual Return on Plan Assets 47,000

#### Expected Return on Assets

The expected return on assets is based on the long-term future expected investment return for each asset class as at the beginning of the period as follows:

| Asset Class | 2012<br>% p.a. | <b>2011</b><br>% p.a. |
|-------------|----------------|-----------------------|
| Equities    | 6.3            | 7.5                   |
| Bonds       | 3.9            | 4.9                   |
| Property    | 4.4            | 5.5                   |
| Cash        | 3.5            | 4.6                   |

#### Other Assumptions

#### Mortality Rates

Life expectancy is based on the PFA92 and PMA92 tables, with mortality improvements projected based on members' individual year of birth. Based on these assumptions, the average future life expectancies at age 65 are summarised below:

|                    | Males   | Females |
|--------------------|---------|---------|
|                    | (Years) | (Years) |
| Current Pensioners | 21.0    | 23.4    |
| Future Pensioners  | 23.3    | 25.3    |

### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

| 28. | RETIREMENT BENEFIT OBLIGATIONS (Continued)                            | · · · ·       |           |
|-----|---|---------------|-----------|
|     | Employer membership statistics  | 2012          | 2011      |
|     |   | (Number)      | · · ·     |
|     | Actives   | 24            | 15        |
|     | Deferreds   | -             | -         |
|     | Pensioners  | -             | -         |
|     | Fair Value of employer assets   |               |           |
|     |   | 2012          | 2011      |
|     |   | £             | £         |
|     | Opening fair value of employer assets                                 | 1,269,000     | 1,269,000 |
|     | Expected Return on Assets   | 131,000       | -         |
|     | Contributions by Members  | 34,000        | -         |
|     | Contributions by the Employer<br>Contributions in respect of unfunded | 114,000       | -         |
|     | Actuarial Gains / (Losses)  | -<br>(94,000) | -         |
|     | Assets Distributed on Settlements                                     | (54,000)      | -         |
|     | Assets Acquired in a Business   |               |           |
|     | Combination   | 742,000       | -         |
|     | Exchange Differences  |               | -         |
|     | Estimated Unfunded Benefits Paid                                      | -             | -         |
|     | Estimated Benefits Paid   | (4,000)       | -         |
|     |   |               |           |
|     | Closing fair value of employer assets                                 | 2,192,000     | 1,269,000 |
|     | Fair value of scheme assets by category                               |               |           |
|     |   | 2012          | 2011      |
|     |   | £             | £         |
|     | Equities  | 1,688,000     | 977,000   |
|     | Bonds   | 241,000       | 165,000   |
|     | Property  | 153,000       | 76,000    |
|     | Cash  | 110,000       | 51,500    |
|     |   | 2,192,000     | 1,269,500 |
|     | Reconciliation of defined benefit obligations                         |               |           |
|     | Reconciliation of defined benefit obligations                         | 2012          | 2011      |
|     |   | £             | £         |
|     | Opening defined benefit obligation                                    | 1,318,000     | 1,318,000 |
|     | Current Service Cost  | 115,000       |           |
|     | Interest Cost   | 108,000       | -         |
|     | Contributions by members  | 34,000        |           |
|     | Actuarial Losses/(Gains)  | 65,000        | -         |
|     | Past service costs  | (4,000)       | -         |
|     | Estimated Benefits Paid   | (4,000)       | -         |
|     |   |               |           |
|     |   | 1,636,000     | 1,318,000 |
|     |   |               |           |

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2012

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

28. RETIREMENT BENEFIT OBLIGATIONS (Continued)

Analysis of projected amount to be charged to the Income & Expenditure Account for the year ended 31 March 2013

| of pay |
|--------|
| 23     |
| 20     |
| (22)   |
| -      |
| -      |
|        |
| 21     |
| -      |

Contributions made by the Association for the year ended 31 March 2013 are estimated to be approximately £151000.

#### Amounts for the current and previous accounting periods:

|  | 2012        | 2011      |
|--|-------------|-----------|
|  | £           | £         |
| Fair value of employer assets                | 2,192,000   | 1,269,500 |
| Present value of defined benefit obligations | (2,391,000) | 1,318,000 |
| (Deficit) / Surplus                          | (199,000)   | (48,500)  |
| Experience (losses) / Gains on assets        | (94,000)    | -         |
| Experience gains / (losses) on liabilities   | 11,000      | •         |

#### Actuarial Gain / (Loss) recognised in the Statement of Recognised Gains and Losses

|  | 2012      | 2011    |
|--|-----------|---------|
|  | £         | £       |
| Actuarial gain / (loss) recognised in year | (159,000) | 117,000 |
| Cumulative actuarial gains                 | (42,000)  | 117,000 |