



# Mutual Societies Annual Return AR30 – Industrial and Provident Societies Act 1965 Form

Full name of society: TRIANGLE WHOLLFOODS COLLECTIVE LIMITED

#### Important information you should read before completing this form

We require all Industrial and Provident societies to complete this form every year.

For a society registered on or after 8 January 2012, the year of account will end on the last day of the month in which the anniversary of its registration falls, unless the society has notified us otherwise. For a society registered before 8 January 2012, the society's year of account must end between 31 August to 31 January inclusive, unless the society has notified us otherwise.

All the required information must be submitted within seven months of the year end date. Failure to submit the documents constituting your society's annual return by the due date is an offence and may result in prosecution.

Please keep a copy of the form and the supporting documents for future reference.

The notes that accompany this form will help you complete the questions.

Please be aware that any personal details you give on the form will be placed on the society's public file.

It is important you give accurate and complete information and disclose all relevant information. If you do not, it may take us longer to assess your annual return.

#### Terms in this form and Contents

'FCA', 'PRA', 'we' and 'us' refer to the Financial Conduct Authority or Prudential Regulation Authority.

'You' refers to the person signing the form on behalf of the society.

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FCA use only					
	Date Received	Case Officer			
1st					
2 <sup>nd</sup>			,		





# Mutual Societies Annual Return AR30 -Industrial and Provident Societies Act 1965

# Filling in the form

- 1 If you are using your computer to complete the form:
  - use the TAB key to move from question to question and press SHIFT TAB to move back to the previous question;
     and
  - print out the completed form and arrange for it to be signed.
- 2 If you are filling in the form by hand:
  - use black ink:
  - · write clearly; and
  - · arrange for it to be signed.
- 3 If you make a mistake, cross it out and initial the changes; do not use correction fluid.
- 4 If you think a question is not relevant to you, write 'not applicable' and explain why.
- 5 If you:
  - leave a question blank;
  - · do not get the form signed; or
  - do not attach the required supporting information

without telling us why, we will have to treat the return as incomplete. This will increase the time taken to assess your return.

- 6 If there is not enough space on the form, you may need to use separate sheets of paper. Clearly mark each separate sheet of paper with the relevant question number.
- 7 Send us your application by post. It must include:
  - this form;
  - a set of printed accounts;
  - an audit report or accountant's report where appropriate; and
  - · supporting documents.

Send to:

Mutuals Team
Financial Conduct Authority
25 The North Colonnade
Canary Wharf
LONDON
E14 5H2

# **Details of society**

## 1.1 Details of the society

Register number	21975 R
Registered office address	UNIT &15, LACY WAY, LOWFIELDS BUSINESS PARK, ELLAND, WEST YORKSHIRE
Postcode	HXS 9DB

# 1.2 Year end date (dd/mm/yyyy)

See Note 1.2

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# **Committee of management**

If you are a club you do not need to give a year of birth in questions 1.3-1.6.

The names of the members of the Committee at the date on which the return is signed should be entered below in BLOCK CAPITALS.

#### 1.3 Details of Chairman

Name			
Address			ì
Postcode	·	 	
Year of birth	уууу		
Business occupa and other directorships	ation		

#### 1.4 Details of Treasurer

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# 1.5 Details of Secretary

	· · · · · · · · · · · · · · · · · · ·	
Name	PETER TELEHA	
Address	5 PRETORIA TERRACE	
	ALBERT ROAD,	
	PELLON, HALIFAX	
Postcode	HX2 ODS	
Year of birth	yyyy 1959	
Business occupation and other directorships	WHOLEFOOD WHOCESALER	

# 1.6 Details of Members of the Committee

Name	Address	Year of birth	Business occupation and other directorships
ALEXANDER GUY TUCKEL	9 FAIR VIEW KNOTTS ROAD TODMORDEN OLIH 7JD	1955	WHOLESALER
GEOFFREY DYFED PRICE	WOODLANDS BARN WOODLANDS DRIVE PAWDON' LS19 6JX	(953	WHOLESALLE
Ross Holfson	22 OULTON LANE WOODLESFORD LEED'S LS 26 8NL	1983	WHOLESALER
ANDREA BUTTERWORTH	9 EDWARD SMED HEBDEN BRUDGE HK7 8DF	1963	WHOLLFOOD WHOLESALLR
ALLEANDRA	4 DARWIN HOUSE AZ ROCHDALL ROAD TODOMORDEN OLIH 7LD	1982	WHOZESACEL
GARY SCOTT	3 BELL HALLVIEW HALLFAX HXI 3D-Z	1972	WHOLEFOOD WHOLESALER

Please use separate sheets of paper if you need more space.

Please indicate how many separate sheets of paper you have used.

no, and provide all other information requested 1.7 Does the society take deposits (excluding withdrawable shares) within the provisions of the Financial Services and Markets Act 2000? □ No ✓ Yes 1.8 Does the society hold deposits (excluding withdrawable shares) taken previously. even though it does not currently take them, within the provisions of the Financial Services and Markets Act 2000? No. ☐ Yes 1.9 Is the society a subsidiary of another society? No. Yes 1.10 Does the society have one or more subsidiaries? No. ☐ Yes 1.11 Is the society currently accepted by the Inland Revenue as a charity for tax purposes? No → Continue to question 1.12 ☐ Yes ➤ Give details below Reference number of letter from Inland Revenue or the Scottish Charity number You must confirm that you have attached a copy of the ☐ Yes Inland Revenue's letter to this return 1.12 Is the society registered with the Homes and Communities Agency, Welsh Ministers or The Scottish Housing Regulator? No ▶ Continue to question 1.14 ☐ Yes ➤ Select the one you are registered with below and provide the registration number ☐ Homes and Communities Agency Welsh Ministers ☐ The Scottish Housing Regulator Register number 1.13 Is the society a registered social landlord? □ No ☐ Yes 1.14 Doeş the society offer any insurance products? No No ☐ Yes 1.15 Does the society undertake residential mortgage business? ₩ No ☐ Yes 1.16 Name of any organisation to which the society is affiliated Name

All societies must answer the following questions whether the answers are yes or

# Benefit of the community societies

1	

# 2

# **Statistics**

We can use these figures in our Annual Report.

# **Account details**

# 2.1 You must enter the figures below

See notes for help on items E-T. Enter NIL where applicable

0001	lotes for fielp of fleffis E-1. Effer 14	ie miere applicable
Α	Members at beginning of year	ilg
В	Members ceased during year	
С	Members admitted during year	10
D	Members at end of year	128
E	Turnover for year	29 987 636
F	Total of income and expenditure (receipts and payments added together)	
G	Net surplus/(deficit) for year	239584
H	Fixed assets	640298
I	Current assets	7115996
J	Total assets (equal to amount in row O, below)	7756294
K	Current liabilities	4773407
L	Share capital	128
М	Long-term liabilities	308332 2674427
N	Reserves	2674427
o	Total liabilities, share capital & reserves (K+L+M+N) (equal to amount in J above)	7756294
All so	ocieties (excluding clubs) must comp	olete boxes P-T
Р	Investments in other Industrial and Provident societies	3987
Q	Loans from members	28981
R	Loans from Employees' Superannuation Schemes	NIL
s	Dividends on sales	NIL
T	Share interest	NIL
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3 The audit

3.1	Type of audit used for the lifthe society has used a fur must be prepared by a reg	Il professional audit or an accountant's report then the report
	☑ Full professional audit	▶ Continue to section 4
	☐ Accountant's report	➤ Complete questions 3.2 and 3.3
	☐ Lay audit	▶ Complete questions 3.2 and 3.3
	☐ Unaudited	▶ Complete questions 3.2 and 3.3
3.2	Do the society's registere professional audit?  No Yes	ed rules allow the society not to undertake a full
3.3	of the Friendly and Indus	sed at general meeting, in accordance with section 4A(2 strial and Provident Societies Act 1968, a resolution to undertake a full professional audit for the year of



# Accounts and signature

# **Accounts**

4.1	Date or (dd/mm	which the accounts and balance sheet will be/were laid (/yyyy)  / 02 / 20   3	before the AGM
4.2	Has you	ur society produced accounts to the minimum standard i	equired?
	▼ Yes	• you must confirm that you have attached the accounts and the audit/accountant's report bearing the original signatures of the auditor (if required by law), the secretary and the two committee members.	Attached
	□ No	you must produce accounts to the minimum standard required, see notes for details.	

# Signature - all societies to complete

4.3 The Secretary of the society must sign and date below

I certify that the information in this form is correct to the best of my knowledge and belief.

Name	PETER TELEHA
Signature	Helda
Phone number	01422 251855
Email	petagouna.coop
Date	dd/mm/yy 29/05/13

Registered number: IP21975R

# TRIANGLE WHOLEFOODS COLLECTIVE LIMITED

# MANAGEMENT COMMITTEES' REPORT AND FINANCIAL STATEMENTS

FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

PM+M Solutions for Business LLP
Chartered Accountants
Registered Auditors
Greenbank Technology Park
Challenge Way
Blackburn
Lancashire
BB1 5QB



# **COLLECTIVE INFORMATION**

MANAGEMENT COMMITTEE A Tucker

G Price R Hodgson N Bennett A Butterworth R Kinnard

COMPANY SECRETARY P Teleha

COMPANY NUMBER IP21975R

REGISTERED OFFICE Unit G15

Lacy Way Elland

West Yorkshire HX5 9DB

AUDITORS PM+M Solutions for Business LLP

Chartered Accountants & Registered Auditors

Greenbank Technology Park

Challenge Way Blackburn Lancashire BB1 5QB

BANKERS National Westminster Bank PLC

PO Box 154 8 Park Row Leeds

West Yorkshire LS1 1QS

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Cash flow statement	12
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### MANAGEMENT COMMITTEES' REPORT FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

The Management Committee presents its report and the financial statements for the 53 weeks ended 30 September 2012.

#### STATEMENT OF MANAGEMENT COMMITTEE'S RESPONSIBILITIES

The Management Committee is responsible for preparing the Management Committee's report and the financial statements in accordance with applicable law and regulations.

The Industrial and Provident Societies Acts 1965 to 2002 require the Management Committee to prepare financial statements for each financial year. Under that law the Management Committee have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under that law the Management Committee must not approve the financial statements unless it is satisfied that they give a true and fair view of the state of affairs of the Collective and of the profit or loss of the Collective for that period. In preparing these financial statements, the Management Committee is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Collective will continue in business.

The Management Committee is responsible for ensuring that proper books of account as are necessary to give a true and fair view of the state of affairs of the Collective and to explain its transactions. The Management Committe is also responsible for establishing and maintaining a satisfactory system of control of its books of account, its cash holdings and all its receipts and remittances.

#### PROVISION OF INFORMATION TO AUDITORS

Each of the persons who are members of the Management Committee at the time when this Management Committees' report is approved has confirmed that:

- so far as that Management Committee is aware, there is no relevant audit information of which the Collective's auditors are unaware, and
- that Management Committee has taken all the steps that ought to have been taken as a Management Committee in order to be aware of any information needed by the Collective's auditors in connection with preparing their report and to establish that the Collective's auditors are aware of that information.

#### PRINCIPAL ACTIVITY

The principal activity of the Collective in the period under review was that of wholesale food and eco-friendly foods distribution.

## MANAGEMENT COMMITTEES' REPORT FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

#### **BUSINESS REVIEW**

During the financial year, the Collective made sales of £29,987,636 with a gross profit of £7,881,075. After overheads of £7,626,062 an operating profit of £255,013 remained. These overheads included a performance-related bonus paid as salary to all qualifying workers; operating profit before the bonuses was £508,857.

Overall 2011-12 was a very successful year in which we achieved or surpassed the majority of our goals. 2011-12 was a fifty three week trading year and comparisons with previous years are therefore not precisely aligned. Sales rose by over £2 million, net profit before bonuses by £95,000. Gross margin in percentage terms edged up fractionally and non-wage overhead growth fell in cash and percentage terms. This was despite continued investment in ICT, Suma Brand and new business development both in the UK and overseas. The Collective enjoyed a 5% wage rise for the seventh consecutive year. In an uncertain economic climate the Collective continued to focus on cost control and efficiency whilst planning and investing for the future.

The membership of the Collective rose for the third consecutive year from 118 to 128 members by the end of September 2012.

The Collective continues to be committed to its mission statement values:

To provide a high quality service to customer and a rewarding working environment for the workers, within a sustainable, ethical, co-operative business structure; and to strive to promote a healthier lifestyle by supplying ethical, eco-friendly, vegetarian products.

#### **RESULTS**

The profit for the 53 weeks, after taxation, amounted to £192.060 (2011 restated - £133,867).

#### MANAGEMENT COMMITTEE

The Management Committee members who served during the 53 weeks were:

A Tucker

G Price

R Hodgson

N Bennett

A Butterworth

R Kinnard

# MANAGEMENT COMMITTEES' REPORT FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

#### **AUDITORS**

The auditors, PM+M Solutions for Business LLP, will be proposed for reappointment in accordance with section 5 of the Friendly and Industrial and Provident Societies Act 1968.

This report was approved by the Management Committee on 8 January 2013 and signed on its behalf.

G Price Member R Hodgson Member P Teleha Secretary

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF TRIANGLE WHOLEFOODS COLLECTIVE LIMITED

We have audited the financial statements of Triangle Wholefoods Collective Limited for the 53 weeks ended 30 September 2012, set out on pages 8 to 25. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the Collective's members, as a body, in accordance with Section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Collective's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Collective and the Collective's members as a body, for our audit work, for this report, or for the opinions we have formed.

### RESPECTIVE RESPONSIBILITIES OF MANAGEMENT COMMITTEE AND AUDITORS

The Management Committee's responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Management Committee's Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with UK Generally Accepted Accounting Practice and the Industrial and Provident Societies Acts 1965 to 2002. We also report to you if, in our opinion, a satisfactory system of control over transactions has not been maintained or if proper books of account have not been kept by the Collective.

In addition we state if we have not obtained all the information and explanations necessary for the purposes of our audit or if the Collective's balance sheet and its revenue account are not in agreement with the books of account.

We read other information contained in the Management Committee's Report and consider whether it is consistent with the audited financial statements. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

## **BASIS OF AUDIT OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the Management Committee in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Collective's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF TRIANGLE WHOLEFOODS COLLECTIVE LIMITED

### **OPINION**

# In our opinion:

- the financial statements give a true and fair view of the state of the Collective's affairs as at 30 September 2012 and of its profit for the 53 weeks then ended; and
- the financial statements have been properly prepared in accordance with UK Generally Accepted Accounting Practice and with the Industrial and Provident Societies Acts 1965 to 2002.

PM+M SOLUTIONS FOR BUSINESS LLP

Chartered Accountants Registered Auditors

Greenbank Technology Park Challenge Way Blackburn Lancashire BB1 5QB

10 January 2013

# TRIANGLE WHOLEFOODS COLLECTIVE LIMITED PROFIT AND LOSS ACCOUNT FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

	Note	53 weeks ended 30 September 2012 £	As restated (note 18) 52 weeks ended 25 September 2011 £
TURNOVER	1,2	29,987,636	27,850,562
Cost of sales		(22,106,561)	(20,539,279)
GROSS PROFIT		7,881,075	7,311,283
Distribution costs		(1,263,776)	(1,225,799)
Administrative expenses		(6,362,286)	(5,877,763)
OPERATING PROFIT	3	255,013	207,721
Income from other fixed asset investments		97	31
Interest receivable and similar income		1,319	4,559
Interest payable and similar charges	6	(16,845)	(15,340)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		239,584	196,971
Tax on profit on ordinary activities	7	(47,524)	(63,104)
PROFIT FOR THE FINANCIAL PERIOD	17	192,060	133,867

All amounts relate to continuing operations.

The notes on pages 13 to 25 form part of these financial statements.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

PROFIT FOR THE FINANCIAL 53 WEEKS	Note	53 weeks ended 30 September 2012 £ 192,060	As restated (note 18) 52 weeks ended 25 September 2011 £ 133,867
TOTAL RECOGNISED GAINS AND LOSSES RELATING TO THE 53 WEEKS		192,060	133,867
Prior year adjustment	18	(199,900)	
TOTAL GAINS AND LOSSES RECOGNISED SINCE LAST FINANCIAL STATEMENTS		(7,840)	

The notes on pages 13 to 25 form part of these financial statements.

# TRIANGLE WHOLEFOODS COLLECTIVE LIMITED REGISTERED NUMBER: IP21975R

BALANCE SHEET AS AT 30 SEPTEMBER 2012

		30 Sept		As restated 25 Sept 20	ember
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	8		636,311		705,037
Investments	9		3,987		3,849
			640,298		708,886
CURRENT ASSETS					
Stocks	10	3,287,690		3,315,608	
Debtors	11	3,384,566		2,929,712	
Cash at bank and in hand		443,740		142,772	
		7,115,996		6,388,092	
CREDITORS: amounts falling due within one year	12	(4,773,407)		(4,218,704)	
NET CURRENT ASSETS			2,342,589		2,169,388
TOTAL ASSETS LESS CURRENT LIABIL	ITIES		2,982,887		2,878,274
CREDITORS: amounts falling due after more than one year	13		(40,822)		(145,914)
PROVISIONS FOR LIABILITIES					
Other provisions	15		(267,510)		(249,875)
NET ASSETS			2,674,555		2,482,485
CAPITAL AND RESERVES					
Called up share capital	16		128		118
Profit and loss account	17		2,674,427		2,482,367
SHAREHOLDERS' FUNDS	19		2,674,555		2,482,485

# BALANCE SHEET (continued) AS AT 30 SEPTEMBER 2012

The financial statements were approved and authorised for issue by the Management Committee and were signed on its behalf on 8 January 2013.

G Price Member R Hodgson Member

P Teleha Secretary

The notes on pages 13 to 25 form part of these financial statements.

# TRIANGLE WHOLEFOODS COLLECTIVE LIMITED CASH FLOW STATEMENT FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

	Note	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
Net cash flow from operating activities	20	611,240	361,485
Returns on investments and servicing of finance	21	(15,429)	(10,750)
Taxation		(46,208)	(69,445)
Capital expenditure and financial investment	21	(168,105)	(51,702)
CASH INFLOW BEFORE FINANCING		381,498	229,588
Financing	21	(180,882)	(152,570)
INCREASE IN CASH IN THE 53 WEEKS		200,616	77,018

# RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
Increase in cash in the 53 weeks	200,616	77,018
Cash outflow from decrease in debt and lease financing	180,892	152,574
CHANGE IN NET DEBT RESULTING FROM CASH FLOWS	381,508	229,592
New finance leases	<u>-</u> _	(345,410)
MOVEMENT IN NET DEBT IN THE 53 WEEKS	381,508	(115,818)
Net debt at 26 September 2011	(312,797)	(196,979)
NET FUNDS/(DEBT) AT 30 SEPTEMBER 2012	68,711	(312,797)

The notes on pages 13 to 25 form part of these financial statements.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

#### 1. ACCOUNTING POLICIES

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

#### 1.2 Turnover

Turnover comprises revenue recognised by the Collective in respect of goods and services supplied during the 53 weeks, exclusive of Value Added Tax and trade discounts.

## 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Short term leasehold property - over the period of the lease
Plant & machinery - 5 to 15 years straight line
Motor vehicles - 5 years straight line
Office equipment - 3 to 5 years straight line
Other fixed assets - 3 years straight line

#### 1.4 Investments

Investments held as fixed assets are shown at cost less provision for impairment.

## 1.5 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the Collective. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

### 1.6 Operating leases

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term.

#### 1.7 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

### 1. ACCOUNTING POLICIES (continued)

#### 1.8 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

### 1.9 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

#### 1.10 Pensions

The Collective operates a defined contribution pension scheme and the pension charge represents the amounts payable by the Collective to the fund in respect of the 53 weeks.

#### 2. TURNOVER

The whole of the turnover is attributable to that of wholesale food and eco-friendly goods distribution.

A geographical analysis of turnover is as follows:

	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
United Kingdom Rest of European Union Rest of world	26,831,703 2,506,670 649,263	25,162,898 2,514,551 173,113
	29,987,636	27,850,562

# NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

# 3. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
Depreciation of tangible fixed assets:		
- owned by the company	128,458	198,373
- held under finance leases	111,610	<i>84</i> ,663
Auditors' remuneration	10,925	11,500
Operating lease rentals:		
- other operating leases	312,699	310,049
Difference on foreign exchange	(26,885)	20,997

# 4. STAFF COSTS

Staff costs, including Management Committee remuneration, were as follows:

	53 weeks ended 30 September	52 weeks ended 25 September
	2012	20 September 2011
	£	£
Wages and salaries	4,509,968	4,022,360
Social security costs	464,053	430,429
Other pension costs	339,372	303,815
	5,313,393	4,756,604
	<del></del>	<del></del>

The average monthly number of employees, including the Management Committee members, during the 53 weeks was as follows:

	53 weeks	
	ended	52 weeks ended
	30 September	25 September
	2012	2011
	No.	No.
Qualifying employees	161	153

# NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

5.	MANAGEMENT	COMMITTEE REMUNERATION
----	------------	------------------------

	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
Emoluments	190,436	185,185 
Collective pension contributions to defined contribution pension schemes	16,676	17,836

During the 53 weeks retirement benefits were accruing to 6 Management Committee members (2011 - 8) in respect of defined contribution pension schemes.

# 6. INTEREST PAYABLE

	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
On bank loans and overdrafts On other loans	4,365 138	4,814 99
On finance leases and hire purchase contracts	12,342 ————————————————————————————————————	10,427

# 7. TAXATION

	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
Analysis of tax charge in the 53 weeks/period	Ľ	<i>د</i>
Current tax (see note below)		
UK corporation tax charge on profit for the 53 weeks/period	60,830	46,208
Deferred tax		
Origination and reversal of timing differences	(16,035)	(3,525)
Effect of change of tax rate on opening liability	2,729	20,421
Total deferred tax (see note 14)	(13,306)	16,896
Tax on profit on ordinary activities	47,524	63,104

## NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

# 7. TAXATION (continued)

# Factors affecting tax charge for the 53 weeks/period

The tax assessed for the 53 weeks/period is lower than (2011 - higher than) the standard rate of corporation tax in the UK of 25% (2011 - 26.5%). The differences are explained below:

	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
Profit on ordinary activities before tax	239,584	196,971
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 25% (2011 - 26.5%)	59,896	52,197
Effects of:		
Difference between depreciation and capital allowances Short term timing difference leading to an increase (decrease) in	9,330	1,452
taxation	6,564	4,262
Marginal relief	(14,960)	(11,703)
Current tax charge for the 53 weeks/period (see note above)	60,830	46,208

# Factors that may affect future tax charges

There were no factors that may affect future tax charges.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

# 8. TANGIBLE FIXED ASSETS

	Short term leasehold property £	Plant & machinery £	Motor vehicles £	Office equipment £	Other fixed assets £	Total £
Cost						
At 26 September						
2011	162,382	990,075	1,087,544	299,314	28,896	2,568,211
Additions	14,795	135,772	-	15,144	5,138	170,849
Disposals	-	(32,227)			(12,276)	(44,503)
At 30 September						
2012	177,177	1,093,620	1,087,544	314,458	21,758	2,694,557
Depreciation			<del></del>			
At 26 September						
2011	102,309	779,945	689,245	272,691	18,984	1,863,174
Charge for the 53	102,000	110,040	000,240	272,001	10,554	1,000,114
weeks	13,198	81,308	115,463	20,732	9,367	240,068
On disposals	-	(30,227)	-	-	(14,769)	(44,996)
At 30 September	<del></del>	<del></del>				
2012	115,507	831,026	804,708	293,423	13,582	2,058,246
Net book value						
At 30 September						
2012	61,670	262,594	282,836	21,035	8,176	636,311
A4.05.044-						
At 25 September	60.072	210 120	200 200	26 622	0.040	705 027
2011	60,073	210,130	398,299 ————	26,623	9,912	705,037

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	30 September 2012 £	25 September 2011 £
Plant and machinery Motor vehicles	40,940 264,395	61,410 358,426
	305,335	419,836

# NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

9.	FIXED ASSET INVESTMENTS		
			Unlisted investments
	Cost or valuation		
	At 26 September 2011 Additions		3,849 138
	At 30 September 2012		3,987
	Net book value		
	At 30 September 2012		3,987
	At 25 September 2011		3,849
10.	STOCKS		
		30 September 2012 £	25 September 2011 £
	Goods for resale	3,287,690	3,315,608
11.	DEBTORS		
		30 September 2012 £	25 September 2011 £
	Trade debtors Other debtors	3,026,874 36,736	2,561,397 38,891
	Prepayments and accrued income Deferred tax asset (see note 14)	253,539 67,417	275,313 54,111
		3,384,566	2,929,712

## NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

#### 12. CREDITORS:

# Amounts falling due within one year

	30 September 2012 £	25 September 2011 £
Bank loans and overdrafts	181,353	74,291
Other loans	28,981	27,107
Net obligations under finance leases and hire purchase contracts	123,873	208,257
Trade creditors	3,562,582	3,249,794
Corporation tax	60,830	46,208
Social security and other taxes	114,026	104,451
Other creditors	9,052	4,095
Accruals and deferred income	692,710	504,501
	4,773,407	4,218,704

The bank overdraft is secured by a fixed and floating charge over the current and future assets of the Collective.

Trade creditors include an amount of £2,736,192 (2011 - £2,331,355) in respect of goods for which ownership will not pass until payment is made.

#### 13. CREDITORS:

# Amounts falling due after more than one year

	30 September 2012 £	25 September 2011 £
Bank loans Net obligations under finance leases and hire purchase contracts	- 40,822	14,762 131,152
	40,822	145,914

Obligations under finance leases and hire purchase contracts, included above, are payable as follows:

30 September 25 September	
<b>2012</b> 2011	
£	
40,822 131,152	Between one and five years
<del></del>	bottoon one and me yours

Net obligations under finance leases and hire purchase contracts are secured on the assets to which they relate.

As restated (note

### TRIANGLE WHOLEFOODS COLLECTIVE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

# 14. DEFERRED TAX ASSET

		18)
	30 September 2012 £	25 September 2011 £
At beginning of 53 weeks/period Released during/(charged for) 53 weeks/period	54,111 13,306	71,363 (17,252)
At end of 53 weeks/period	67,417	54,111
The deferred tax asset is made up as follows:		
		As restated (note 18)
	30 September 2012 £	25 September 2011 £
Accelerated capital allowances Short term timing differences Timing differences in respect of provision for leaving bonus	4,267 6,508 56,642	(563) 4,699 49,975
	67,417	54,111

### 15. PROVISIONS

	Provision for leaving bonus £
At 26 September 2011 Additions Amounts used	249,875 19,664 (2,029)
At 30 September 2012	267,510

# Provision for leaving bonus

For many years, the Collective has operated an informal arrangement whereby members have been awarded a bonus of up to 4 weeks wages upon their leaving. The arrangement is not reflected in any contractual or membership agreement but is operated consistently on an informal basis such that it constitutes a constructive obligation on the part of the Collective and the members have a valid expectation that they will receive a bonus on leaving. The amount of the provision reflects the Management Committee's estimate of the liability that exists at each period end in respect of the bonus arrangement.

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#### TRIANGLE WHOLEFOODS COLLECTIVE LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

#### 16. SHARE CAPITAL 2012 2011 £ £ Brought forward at 1 October 2010 118 114 New shares issued 11 5 Shares forfeited (1) (1)128 118 Total

Each member is required to purchase one share of £1 which is forfeited up on the member leaving full time employment of the Collective. At 30 September 2012 there were 128 members (2011 - 118).

#### 17. RESERVES

	loss account
At 26 September 2011 (as previously stated) Prior year adjustment (note 18)	2,682,267 (199,900)
At 26 September 2011 (as restated) Profit for the 53 weeks	2,482,367 192,060
At 30 September 2012	2,674,427

### 18. PRIOR YEAR ADJUSTMENT

For many years, the Collective has operated an informal arrangement whereby members have been awarded a bonus of up to 4 weeks wages upon their leaving. The arrangement is not reflected in any contractual or membership agreement but is operated consistently on an informal basis. During the year, following communications from our auditor, the Management Committee has reviewed the accounting treatment of this arrangement and has concluded that the arrangement constitutes a constructive obligation on the part of the Collective such that the members have a valid expectation that they will receive a bonus on leaving. Taking all factors into account, it is the opinion of the members of the Management Committee that the leaving bonus arrangement should be accounted for by means of a provision in accordance with the requirements of Financial Reporting Standard number 12 (FRS 12). Accordingly, a prior year adjustment has been made to recognise such a provision, together with the related taxation, and the 2011 comparative information has been restated to reflect changes to the provision and the related taxation during that year. The prior year adjustment amounts to £249,875 in respect of the provision and £49,975 in respect of the related deferred tax asset.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

### 19. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	30 September 2012 £	25 September 2011 £
Opening shareholders' funds Prior year adjustments (note 18)	2,682,385 (199,900)	2,348,614
Opening shareholders' funds (as restated)	2,482,485	
Profit for the 53 weeks/period Shares issued during the 53 weeks/period	192,060 10	133,867 4
Closing shareholders' funds	2,674,555	2,482,485

# 20. NET CASH FLOW FROM OPERATING ACTIVITIES

	53 weeks ended	52 weeks ended
	30 September	25 September
	2012	2011
	£	£
Operating profit	255,013	207,721
Depreciation of tangible fixed assets	240,068	283,035
Profit on disposal of tangible fixed assets	(3,375)	(17,142)
Decrease/(increase) in stocks	27,918	(427,950)
(Increase)/decrease in debtors	(441,547)	76,826
Increase in creditors	515,528	219,930
Increase in provisions	17,635	19,065
Net cash inflow from operating activities	611,240	361,485

### 21. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

	53 weeks ended 30 September 2012	52 weeks ended 25 September 2011
	£	£
Returns on investments and servicing of finance		<i>*</i>
Interest received	1,319	4,559
Interest paid	(4,503)	(4,913)
Hire purchase interest	(12,342)	(10,427)
Income from investments	97	31
Net cash outflow from returns on investments and servicing of finance	(15,429)	(10,750)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

# 21. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT (continued)

	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
Capital expenditure and financial investment		
Purchase of tangible fixed assets Sale of tangible fixed assets Purchase of unlisted and other investments	(170,849) 2,882 (138)	(71,764) 20,129 (67)
Net cash outflow from capital expenditure	(168,105)	(51,702)
	53 weeks ended 30 September 2012 £	52 weeks ended 25 September 2011 £
Financing		
Issue of ordinary shares Repayment of loans Other new loans Repayment of finance leases	10 (8,052) 1,874 (174,714)	4 (8,052) 3,047 (147,569)
Net cash outflow from financing	(180,882)	(152,570)

# 22. ANALYSIS OF CHANGES IN NET DEBT

			Other non-cash		
	26 September 2011 £	Cash flow £	changes £	30 September 2012 £	
Cash at bank and in hand Bank overdraft	142,772 (66,239)	300,968 (100,352)	-	443,740 (166,591)	
	76,533	200,616	-	277,149	
Debt:					
Debts due within one year Debts falling due after more than	(243,416)	75,800	-	(167,616)	
one year	(145,914)	105,092	•	(40,822)	
Net debt	(312,797)	381,508		68,711	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE 53 WEEKS ENDED 30 SEPTEMBER 2012

#### 23. CAPITAL COMMITMENTS

At 30 September 2012 the Collective had capital commitments as follows:

·	30 September 2012 £	25 September 2011 £
Contracted for but not provided in these financial statements	556,765	84,625

#### 24. PENSION COMMITMENTS

The Collective operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Collective in an independently administered fund. The pension cost charge represents contributions payable by the collective to the fund and amounted to £339,372 (2011 - £303,815). Contributions totaling £33,207 (2011 - £23,498) were payable to the fund at the balance sheet date and are included in creditors.

#### 25. OPERATING LEASE COMMITMENTS

At 30 September 2012 the Collective had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Other		
	30 September 2012 £	25 September 2011 £	30 September 2012 £	25 September 2011 £	
Expiry date:	_	~	-	_	,
After more than 5 years	254,529	310,850			