Company Registration No. IP31116R (England and Wales)

## **GREEN PASTURES CBS LIMITED**

## DIRECTORS' REPORT AND CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

## GREEN PASTURES CBS LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENT 2019 ADMINISTATIVE INFORMATION

Directors

**Independent Auditors** 

Andrew Cunningham Rory Paget-Wilkes Simon Westmacott Francis Goodwin Ernest Hibbert Alison Gelder David Smith Robert Sturgess-Durden Secretary Simon Westmacott **Charity Number** XT27103 **Company Number** IP31116R **Registered Office** 9 Mornington Road Southport PR9 0TS **Administration Office** 28 Union Street, Southport PR9 0QE

Throwley Way
Sutton
Surrey

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Mazars LLP

Times House

Pastor Pete Cunningham

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#### FOR THE YEAR ENDED 31 MARCH 2019

The Directors submit the statutory report and consolidated accounts of Green Pastures CBS Limited ("CBS") for the year ended 31 March 2019.

#### Reference and administrative details of the Company

CBS is an Industrial and Provident Society incorporated as a registered company with exempt charitable status and as such is exempt from the requirement to be registered as a charity with the Charity Commission. The company was formed under the Industrial and Provident Societies Acts 1965 to 2002 (now superseded by the Co-operative and Community Benefit Societies Act 2014) and as such is governed by its Rules.

The Financial Statements follow the requirements of the revised Statement of Recommended Practice – Accounting and Reporting by Charities (SORP 2015), as issued by the Charity Commission in 2014. For the purpose of charity law, both Executive and Non-Executive Directors are also the company's trustees and are responsible for making all major decisions on behalf of the Company.

The Directors who served during the year or before the date of this report were:

Executive Directors

Pastor P Cunningham

Andrew Cunningham

Rory Paget-Wilkes

Simon Westmacott

Non-Executive Directors ("NED"s):

Francis Goodwin

Ernest Hibbert

Justin Dempster (died 6 November 2018)

Alison Gelder

David Smith

Robert Sturgess-Durden (appointed 30 May 2019)

#### Directors' interests

The Executive Directors' interests in the issued share capital of CBS were as stated below:

	Ordinary shar	Ordinary shares of £1 each	
	31.03.19	31.03.18	
Pastor Pete Cunningham	334	334	
Andrew Cunningham	333	333	

The only other shareholder was AV Woodley, a member of the management committee who held 333 shares at both year-end dates.

#### Main aim, objectives and activities

The vision of the CBS group is:

- to provide homes for the homeless and those in need, in every UK city, town and village;
- to eradicate homelessness in the UK through partnering with mainly Christian projects;
- to provide sustainable accommodation for the marginalised; and
- to provide pastoral and spiritual care and assistance for the homeless and those in most need.

The CBS group operates through buying and building property to house people who are sleeping rough or in unsuitable accommodation thereby providing those people, who have little in their lives that is secure, with a home. We partner with local churches and charities who rent and manage the property and provide each tenant with the specific support they need. As referred to elsewhere in this report, CBS added a net 92 beds in 2019 compared with 103 the previous year. The target for the current year is to add 150 beds; by 1 August, GP had added a net 93 beds during the previous 12 months including those awaiting legal completion. CBS funds its activities through mortgages, bank finance, personal loans and the issue of unsecured loan stock paying 4% or 5% depending on the term or such lesser rate as the lender will accept.

#### Organisation and management

The CBS group receives overall management and direction from its management committee and NEDs. The management committee consists of the Executive Directors. The NEDs provide greater transparency, accountability and direction. Decisions involving an Executive Director as a related party or otherwise having a potential conflict of interest are taken by the remaining directors including the NEDs. Any NED who is similarly conflicted does not vote on such decisions.

Our NEDs are unpaid apart from expenses and we hugely value their counsel and wisdom in providing a relatively detached view of our activities. We were greatly saddened this year by the untimely passing of Justin Dempster on 6 November 2018 and are greatly missing his contributions. On the other hand, we are grateful to Robert Sturgess-Durden who joined us on 30 May 2019 and has added strength to our board.

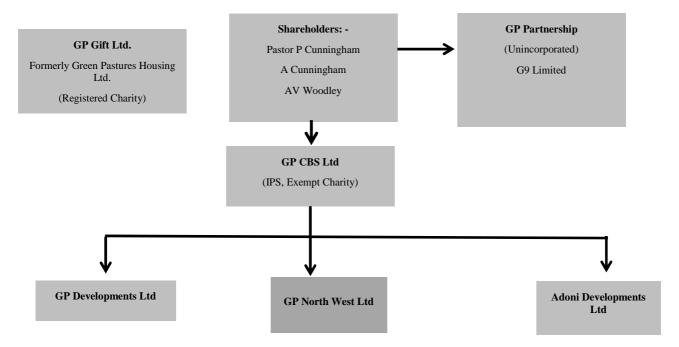
#### Recruitment, appointment, induction and training of new trustees

The current trustees review this process and appoint those persons who are deemed suitable. An induction process is provided to new Directors to ensure that they are aware of their responsibilities and understand the work of the charity. Ongoing training is provided for existing trustees as and when required.

Key staff retention remains a priority.

#### **Group Structure**

The CBS group consists of the parent company, CBS, and three subsidiaries as shown on the group structure below. The three individuals who own the shares as shown on the previous page are also partners in Green Pastures Partnership which is also shown on the group structure below. G9 Limited has been incorporated to take over some of the business of the Partnership:



The objectives of all the separate entities shown above mirror those of the charitable group, except for Green Pastures Developments Limited ("GPD") and Adoni Developments Ltd. ("Adoni") which are involved in property development with the objective of supporting the activities of CBS.

GP Gift Ltd. (formerly Green Pastures Housing Ltd.) is a separate registered charity (charity number 1131468) whose primary purpose is to collect donations from individuals and organisations for housing the homeless, operate gift aid and pay these over to CBS and other parties. One of its trustees is the father of Rory Paget-Wilkes, a director of CBS, but it is otherwise independent from other Green Pastures entities. Green Pastures Partnership ("GPP") owns several properties housing homeless people and dates back to the origins of the Green Pastures operation in 1999. G9 Limited has been incorporated to carry out similar activities.

#### **Public benefit**

The Directors confirm that they have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the company's aims and objectives, and in considering future activities of the company.

The vision and objectives of the Company are to eradicate homelessness in the UK and provide accommodation for the marginalised. To achieve this we work with mainly Christian partners to establish projects and provide pastoral and spiritual care and assistance.

Our "partners" are those organisations, often churches, to which CBS lets its homes for the homeless on medium term leases, typically for 6 - 10 years. These partners will have already identified one or more tenants and an appropriate home which CBS will buy, subject to due diligence. The partner sublets to the homeless person(s) or family, mentors them and provides organisation and management to their lives, the objective being to bring the tenants to self-sufficiency. We see this provision of property as a releasing of churches to provide homes and support.

In the early days, we let property directly to homeless people and this is still the model in the local Southport area where we house more than 360 people. We are currently working on another direct-let project in Liverpool where we have our own people on the ground rather than work through partners. This project housed 10 people as at 22 October 2019 and further expansion is in hand.

All CBS assets are asset-locked, meaning they cannot be sold and the proceeds distributed outside the company. During the year all property purchased facilitated the provision of additional homes and support. Any surplus generated from subsidiary companies was utilised towards the core purpose. Partners provide pastoral support to tenants free of charge, sustaining tenancies. Support is wide ranging and varies across the partnerships depending on tenant backgrounds. Tenants range across families, addicts, ex-offenders, destitute asylum seekers, sofa surfers, families with disabilities regardless of age, gender or religion. Support includes assisting with household administration, ensuring doctor and hospital appointment attendance, food parcels, welfare to work programmes, encouraging access to wider church programs including Alpha, Celebrate Recovery, Community Awareness Programme, Sunday School, Youth, Cell Groups, Sunday Services and Volunteering. Some partners have accessed allotments to grow fruit and vegetables while others have started businesses so that residents can train to be economically self-sufficient. This work raises small funds to support partner ministries.

Whilst not quantified, this wide ranging support has a positive impact on the public purse by reducing prison population and assisting tenants back to work whether voluntary or paid. Tenants with addictions are offered support by professional services including rehabilitation. Our efforts are centred on homeless

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 MARCH 2019

people and the wider issues surrounding the causes of homelessness so that such people can rebuild their lives and become socially and economically self-sustaining. This is not only fulfilling for them, but enables them to move on and release their GP home for someone else. We continue to seek improvement in our ministry and share best practice with all partners. The annual partner conference is a great resource for partners to share experience and ideas, which results in greater impact.

During 2018/19, we expanded our criteria for property investment whereby we will buy a small number of newly built homes to let on the open market. Whilst still providing new homes for people to rent, these homes provide Green Pastures with an asset cushion whereby they can be readily sold with sitting tenants should the need arise without disturbing any of our tenants who would otherwise be homeless. We have since bought 12 such homes at a discount from a developer which we expect to realise a growing margin over cost of funds into the future.

#### Review of the year

The year to 31st March 2019 showed a gross increase of 106 new bed spaces against a target of 125. Net bed spaces increased by 92 compared with 103 the previous year. During the year, we spent £6.0m on additional properties and sold three properties realising a net loss of £51,567. At the year end, our pipeline stood at £570k consisting of 12 bed spaces. The total number of bed spaces is updated on our web site; on 24 October 2019, the total stood at 1 079

We would not have come this far without the support, trust and faith in what we do from our stakeholders. The rewards have been plentiful in terms of the impact both on our tenants and the numerous local communities in which we operate.

The team at Green Pastures continues to work relentlessly in order to improve every aspect of what we do for our tenants and the corresponding impact this has in our communities. For this reason, it is not only the finances that are prioritised because we work with and for people in need, but the quality of provision is also important in order permanently to change our tenants' lives.

During the year, we added one person to our Partner Liaison team and have added two since so that we continue to achieve growth by extending the network of church partners including handling prospective partner enquiries. We aim to bring about firm and lasting relationships personally with the partners in each town where we purchase homes. An important part of the partner liaison work is providing experience and knowledge to new partners who are leasing a property and supporting tenants for the first time.

Additional staff for promotional work brings to the forefront the development of loan stock investment through conference attendance, speaking engagements and newsletter releases enabling the wider Christian community to partner and invest with us. We continue to develop links with government ministers and departments and other charitable organisations. During 2017-18, we were discussing with ministers the possibility of Green Pastures housing refugees but so far this has not evolved into a definitive programme. Current discussions involve the possible housing of ex-offenders. Our public relations work includes the development of our website, development of Twitter which attracts nearly 5000 followers and YouTube videos.

In summarising our operational achievements this year, Green Pastures has continued to improve its multiple bottom lines. As before, we can show what impact we have had, noticeably through our work in housing the homeless and helping the marginalised.

As a Christian Social Enterprise, we believe that faith is fundamental to having a full life. As in past years, several tenants found faith for the first time or their faith was renewed.

Our "Pathways – Welfare to Work" Program continues to provide opportunities for tenants to work voluntarily or part time paid. There are several tenants who have been working consistently for over a year.

Green Pastures has an aspirational target of creating 1 home for each home bought, achievement of which is likely to be dependent upon a stream of suitable development opportunities. Last year, we were in discussion with a Christian developer to operate entirely on a profit share basis to develop our plot on Southport Road. Subsequently, a buyer emerged at a satisfactory price and we have since completed sale of the plot. Our developer, who had worked at risk, agreed we had taken the right decision and we look forward to working with him on other projects..

#### Financial Performance

The results for the year and the state of the charitable group's affairs as at 31 March 2019 are set out in the financial statements on pages 9 to 22. On a stand-alone basis, CBS's operating result ("net income") improved to a profit of £132k from a loss of £(41)k in 2018 whilst on a consolidated basis, CBS achieved a surplus before revaluation movements of £292k after tax provisions in subsidiaries of £30k. This compared with £109k for 2018.

CBS has continued its growth programme by investing more than £180,000 during the year, referred to in the Review of the Year, in business development including maintaining and growing our partner portfolio. This recurring cost has been carried in our Profit and Loss account, so as the business grows, margins improve as the cost is spread. Our intention is that the present growth infrastructure will enable the group to add a further 150 homes together with supporting ministry. We are also investing heavily on new I.T. support services to handle our loan stock, CRM and property portfolio. These services will be scalable and should set us up well for the future.

As noted elsewhere, the Directors' policy is to gift profits from subsidiaries up to CBS because the very reason for their existence is to support the core business of providing homes for the homeless. We expect the consolidated position in March 2020 to show a material increase in group equity and available cash.

Our stand-alone operating profit for the year of £132k compares with a loss of £(41)k in 2018. Stand-alone net current assets improved to £(183k) from £(684k) largely due to a reduction in Loan Stock and other loans maturing within the forthcoming 12 months. We are maintaining our effort to move the maturity profile of our loan stock away from short term by offering reduced interest rates for terms of less than 5 years and have recently taken on more medium term bank lending.

On a consolidated basis, our net income of £292k tangibly contributed to our net assets as did property revaluations of £173k.

From time to time, properties increase in value to an extent that there is advantage in selling and repurchasing elsewhere, or where CBS is left without a partner. In such cases, properties are sold.

CBS group has maintained growth overheads during this period whilst increasing its cash reserve to improve its capability for new home purchase.

#### **Cash Management**

CBS's policy is to hold liquid funds of approximately 10% of loan stock in issue to cover short term cash flow requirements. These liquid funds may be in the form of cash deposits or short term secured loans to third parties with a six-month call option or otherwise available by way of bank facility. The purpose

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 MARCH 2019

of liquidity is to provide flexibility in cash management, in particular to enable the company to move quickly as opportunities arise and to meet loan stock repayments when due. Our loan stock facility coupled with bank resources enables us to manage a consolidated position of net current liabilities although our long term objective is to trade into net current assets. However, our weighted average term for loan stock is 3.6 years and more than a quarter of our loan stock falls within current liabilities. Further information on loan stock is given under that heading below.

Our 10% margin policy inevitably fluctuates according to the timing of property purchases; at the end of the year, cash plus loans out as a percentage of borrowings once again exceeded 10% partly because we used our liquidity to respond to requests for short term loans out which bring a profitable return helping to grow our asset base. These loans are also an important contributor to the expense of holding cash which attracts only a meagre deposit rate from our bankers.

#### Loan Stock

Investor interest in our Loan Stock has increased substantially through the year. Monthly figures are on our web site and reflect a net annual increase of approximately £4m. We invite investors to support CBS by accepting rates lower than the standard 5% or 4% and to extend their term which has met an encouraging response. At the year end, our average interest rate payable had increased to 4.13% and the average term had reduced to 3.6 years. As at 31 March 2018, the balance of issued CBS loan stock stood at £22.8m; during the year, £1.9m was repaid and 73% of investors also representing 73% by value of those entitled to repayment chose to renew their investments. The balance at 31 March 2019 stood at £27.2m.

Should investors wish unexpectedly to redeem their investment early and for good reason, CBS can usually accommodate such requests through its overall cash management arrangements. As at the balance sheet date, loan stock due for repayment within the next 12 months amounted to £9.6m. Longer term obligations stood at £17.7m

Our financial model utilises property purchases funded mostly by loan stock and bank or mortgage loans, the latter typically accounting for approximately 30% of the total. New loan stock, bank and mortgage loans are also used to refinance existing facilities.

#### **Bank Loans**

We are pleased that one of the major banks has continued to fund our property acquisitions albeit for shorter commitments and we drew a further loan in July, 2019. We have also taken a new loan of £500k from Kingdom Bank. Regulatory impact has made bank loans with a committed term of more than 5 years prohibitively expensive, but we continue to benefit from maturity profiles of 25 years.

#### **Business Angels**

Over recent years, business angels have provided GP with, in aggregate, a free standby facility of £1m. This finance only incurs expense when drawn down at 5% and provides additional financial resource for future purchasing or exceptional circumstances. This is a valuable facility and we are most grateful to our angels for providing it at no commitment cost.

#### Reserves

The nature of CBS's business means that its operating revenue streams are reasonably predictable in the form of rents. It has operating costs, particularly business development, that could be reduced if necessary. The need to provide operating reserves, for example against fluctuations in donor income, is therefore not great. As the business grows, operating surpluses are expected to improve which will be used to add to the capital base thereby providing flexibility in the application of our 9% model<sup>1</sup> as well as enlarging the equity base to support future borrowing. The intention is also to provide a financial cushion to provide short term flexibility when interest rates rise materially which we expect them to do at some point and particularly if there is a hard Brexit leading to a run on the pound.

The 9% model is our target gross rental income on our properties and is made up as follows:

	%
Interest and capital	6.3
Voids and bad debts	0.5
Operational Costs	<u>2.2</u>
Total	9.0
Cyclical repairs	0.8
Business Growth costs	1.0

The model is flexible and the component mix varies from property to property. We see the operational cost as relatively high in percentage terms; this reduces as we grow. We also expect to generate supporting income from other sources such as property development to provide a more sustainable base. We reported last year that CBS had a development site on Southport Road, Southport on which it was proceeding slowly towards contract exchange for a sale. That has now completed at a satisfactory price.

#### Risks

The CBS group has undertaken a review of major risks to which it is exposed and monitors regularly. Budgets and management accounts have been prepared to ensure sufficient working capital is available to meet day to day requirements.

Green Pastures continues to review its risks including interest rate rises, house price and rent movements, government and local authority policy changes, investment trends and the needs and approaches of its stakeholders. These include partners, loan stock holders, bankers, employees and our suppliers such as builders, professional firms and others. Mitigation strategies implemented include holding liquidity, improving surpluses, identifying opportunities and purchasing swiftly to maximize advantage so that we can build our equity base. We also cultivate close relationships with our partners. We regularly review CBS's position as a going concern. As noted under "Financial Performance", the financial position of CBS on a consolidated basis has continued to improve.

Property developments, referred to below under "Developments", have become a significant contributor to our growth. We are particularly mindful of the risk exposure which such projects can entail and our policy is always to minimise such exposure and to limit it to levels which the group can handle. Furthermore, the flow of development opportunities cannot be predicted with certainty.

In past years, CBS has been usefully served by rising property values, less so in recent years. Our strategy is not built upon rising values. We do not

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<sup>&</sup>lt;sup>1</sup> Normally our minimum gross investment yield

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 MARCH 2019

envisage a fall in property values as negatively affecting our operating performance so long as government continues to pay adequate levels of housing benefit.

We do live in uncertain times. At the time of writing, early October, the possibility of a no-deal Brexit crash appears to be reducing. Another possible scenario is a negotiated Brexit being rejected by Parliament followed by a general election. Depending on the shape of the government after an election, a collapse in sterling, material increases in interest rates, tax rises, a declining economy and possibly runaway inflation are possibilities. Some of us have previously lived through such times. On the other hand, the government may be sympathetic to maintaining housing benefit.

#### Interest Rates

To purchase properties, we utilise funding from financial institutions and from our Unsecured Loan Stock, holders of which sometimes accept less than the offered rate, currently 5% or 4% depending on the term. Our current average is 4.13%. As at 31 March 2018, the Bank's base rate was 0.5% which it increased by 0.25% in August 2018 to 0.75% which GP has been able to accommodate without difficulty. As at 31 July 2019, a rise of one quarter percentage point in interest rates would have adversely affected our current annual results by £22,700. We are not expecting imminent further rate rises, but at the time of writing the UK is scheduled to leave the EU on 31 October 2019 which could lead to a run on the pound and consequent rate rises, as noted under Risks. So far there has not been a material bond sell-off which indicates the market is not pricing in a rate rise.

#### Going forward

Our strategy to maintain growth costs, develop strategic promotions and increase reserves now shows social and financial dividend. As at the year-end CBS had more than £1.3m cash resources with sufficient acquisition opportunities available to absorb the entire sum. Partner enquiries for bed provision continue to flow so we are well placed with further increased capacity to provide homes and support. As operational and growth costs are already incorporated, this will also improve the financial performance of CBS group. We had hoped to improve significantly on the 103 net additional homeless people we housed and supported in the year to 2018 but succeeded in adding a net increase of only 92 for 2019. For the year ending March 2020 we are targeting an increase of 150 beds and by 9 September had completed on a net 64 with a further 50 with solicitors. We are currently budgeting an average bed space cost of £35,000 and, as always, assessing how we might better expand the business. We have taken on a further three business development, or Partner Liaison staff, to extend our geographical coverage.

Our forecast targets are prayerfully considered and influenced by existing and new partner appetite, loan stock investment, bank and economic trends and head office capacity. We have explored with central government the possibility of providing homes for migrants on a programmed basis but there has been no further progress during the year. On the other hand, we have a new dialogue under way over housing ex-offenders which greatly excites us.. We estimate that about 10% of our ultimate tenants are migrants.

New properties continue to be acquired using our 9% model; although this has been challenging in some areas, in others we have marginally exceeded it.

Payroll costs have increased somewhat for growth costs and significantly elsewhere partly because of an expansion in administration and finance staff and partly because of pay rises.

#### **Exempt Accommodation**

CBS group partners continue to have success gaining Exempt Accommodation funding, a process in which GP provides support. This provides Green Pastures partners with additional resource which is often essential in meeting our 9% investment requirement. EA was due to change during 2019 but any change has been deferred for at least three years. We are nevertheless always encouraging our partners to target local authorities to maintain the levels of income that they need. Several of our direct tenants in Southport are now on Universal Credit which is paid direct to GP by the local authority and which has proved difficult but satisfactory.

#### Gifts

Green Pastures is immensely grateful for the £38,000 it received in gifts from across the country partly as a result of its actively seeking grant or gift funding during the year. At the beginning of 2013 we introduced a requirement for partners to commit their supporters to give to the CBS group over and above lease agreements. This is slowly improving the financial performance, increasingly so as CBS agrees more partners.

#### Savings

Operating costs, excluding interest, increased slightly as a percentage of income reflecting our capacity expansion during the year. We continue to incur additional costs on a new processing service to maintain our loan stock records on a more secure and accurate basis coupled with availability of a wide range of management data. This system was due to be completed during the year and is now expected to complete during the current year. We would rather take time to get it accurately to what we want it to do than cut corners.

CBS's transition plan includes transferring more of its subsidiary companies' assets into CBS, thereby increasing the CBS balance sheet directly and reducing costs. The only remaining subsidiary housing the homeless is GP North West; hiving up its business will take some years because of the size of the company. We need to keep the company long term because it contains some taxable commercial activities. Tax payable can be eliminated by donating taxable profits to CBS.

#### Valuations

House valuations have remained stable or marginally improved during the year outside central London which tends to be prohibitively expensive. Increases in valuations do not improve our operational financial performance but positively improve the balance sheet. The national market will continue to be monitored and the portfolio value adjusted when required. All parts of the portfolio are subject to RICS valuations so that over a period of time, all properties are professionally valued.

#### **Developments**

The core purpose of Green Pastures will not change from providing homes mostly in partnership with churches to support people who would otherwise be homeless. One part of our goal is to create new energy-efficient housing stock. Since 2009, we have created 79 new homes which have had success in providing homes for both homeless people and the open market. At the time of writing, we had just signed a development agreement with Dundonald Church in Raynes Park, south-west London to redevelop the site into a purpose-build church and 18 flats above for market sale. Completion is expected in the Spring of 2021. CBS is using a special purpose vehicle, Adoni Developments Ltd., as developer and expects to fund the development for approximately £5.5m following the church's contribution of £4.6m plus the site. A construction contract has since been signed with Curo Construction Ltd. and demolition began in December. GP is taking the development risk in exchange for a share of the anticipated profits.

Whilst financial performance is not GP's primary purpose, it is integral to the social enterprise success by expanding the capital base to fund our growth as an asset-based charity. Our policy is to expand our capital base in line with our increases in borrowing so as to maintain a reserve. As mentioned elsewhere,

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our plans to develop our Southport Road site with another party were abandoned when we received an attractive offer for the site from a developer.

#### **Independent Directors and Mentors**

The executive board routinely meets 8 times during the year during which the NEDs are invited to attend twice. Once a year, CBS group executive directors have a strategic meeting. This combination is assisting the board to monitor, budget and adjust thereby becoming more efficient, enabling it to provide more homes and support. We also refer all material transactions where there is, or might perceived to be, a conflict of interest to the NEDs as and when necessary.

#### **Related Party Transactions**

Andrew Cunningham, a director of and shareholder in CBS, is also director and 50% shareholder in Andrew Cunningham Building Design Ltd ("ACBD") which has had contractual relationships with borrowers of funds from CBS at various times as previously reported and referred to at Note 19, Related Parties. During the year, ACBD received no fees (2018: no fees) from CBS.

Simon Hirst, who ceased to be a director of GPD on 3 October 2017, was also a director of Christian Property Group Ltd ("CPG") which received in 2015 a loan of £260,000 from CBS secured against property which attracts a 10% return. CPG shared the same values as CBS and intended to create surpluses to assist homeless people. CPG was dissolved on 27 February 2018 and Simon has confirmed that he has assumed the CPG loan personally. During the year, Simon brought to GP the Dundonald project and worked on it at risk until later in the year. We subsequently agreed with him a professional fee of £10,000 plus a conditional introductory fee of £50,000 which we expect to settle shortly. As at 31 March, CPG owed £320,111 including accrued interest of £62,111. We are now in discussion with a view to the security being sold to repay the loan.

Transactions during the year between CBS and Green Pastures North West Ltd. ("GPNW") are referred to in Note 19 to the accounts. Work, if any, carried out by ACBD for CBS including its subsidiaries or for GPNW are also referred to in Note 19 to the accounts which contains details of all related party transactions.

There were no other related party transactions.

#### Conclusion

Green Pastures continues to be a faith-based social enterprise. The directors continue to create an environment that allows faith to operate. Good stewardship is also critical to GP's ability to fulfil its core purpose. We continue to strive to be good stewards. The team of founders, directors, independent directors, mentors, staff and volunteers remains steadfast to future challenges. There is a wealth of faith, ability and passion throughout Green Pastures that also encompasses partners, investors and givers. This team is well placed to meet the issues outlined and continue the journey of eradicating homelessness.

#### Statement of Directors' responsibilities

The Directors are responsible for preparing the Directors' Report and financial statements in accordance with applicable law and regulations.

The Co-operative and Community Benefit Societies Act 2014 requires the directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the Directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. observe the principles and methods in the Charities SORP
- c. make judgements and accounting estimates that are reasonable and prudent;
- d. prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The Directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enables them to ensure that the financial statements comply with the Co-operative and Community Benefit Societies Act 2014. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure of information to auditor

So far as the Directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the Directors have taken all the necessary steps that they ought to have taken as Directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

#### Auditors

The re-appointment of Mazars as our auditors will be put at the Annual General Meeting.

#### Approval

This report was approved by the Directors on 10 December 2019 and signed on their behalf by:

Pastor Peter Cunningham

Director

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GREEN PASTURES CBS LIMITED

#### FOR THE YEAR ENDED 31 MARCH 2019

#### Independent auditor's report to the members of Green Pastures CBS Limited

#### Opinion

We have audited the financial statements of Green Pastures CBS Limited (the 'parent charity') and its subsidiaries (the 'group') for the year ended 31 March 2019 which comprise the Consolidated Statement of Financial Activities, the Consolidated and parent charity Balance Sheets, the Consolidated Statement of Cash Flows and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent charity's affairs as at 31 March 2019 and of the group's surplus for the year then ended;
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Co-operative and Community Benefit Societies Act 2014.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Board's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Board has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent charity's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### The impact of uncertainties due to Britain exiting the European Union on our audit

The Directors' view on the impact of Brexit is disclosed on pages 4-5. The terms on which the United Kingdom may withdraw from the European Union are not clear, and it is therefore not currently possible to evaluate all the potential implications to the Group's and charity's activities, tenants, suppliers and the wider economy.

We considered the impact of Brexit on the Group and charity as part of our audit procedures, applying a standard firm-wide approach in response to the uncertainty associated with the Group's and charity's future prospects and performance.

However, no audit should be expected to predict the unknowable factors or all possible implications for the charity and this is particularly the case in relation to Brexit.

#### Other information

The Board is responsible for the other information. The other information comprises the information included in the Directors' Report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Co-operative and Community Benefit Societies Act 2014 requires us to report to you if, in our opinion:

- the parent charity has not kept proper books of account; or
- a satisfactory system of control over transactions has not been maintained; or
- the financial statements are not in agreement with the books of account; or
- we have not received all the information and explanations we require for our audit.

#### GREEN PASTURES CBS LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENT 2019

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF GREEN PASTURES CBS LIMITED (CONTINUED)

#### FOR THE YEAR ENDED 31<sup>ST</sup> MARCH 2019

#### Responsibilities of the Board

As explained more fully in the Statement of the Board's responsibilities set out on page 6, the Board is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Board determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board is responsible for assessing the group's and the parent charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intends to liquidate the group or the parent charity or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

#### Use of the audit report

This report is made solely to the charity's members as a body in accordance with Part 7 of the Co-operative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the charity's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's members as a body for our audit work, for this report, or for the opinions we have formed.

Signed:

Mazara LLP

**Mazars LLP** 

**Chartered Accountants and Statutory Auditor** 

Times House, Throwley Way, Sutton SM1 4JQ

Date: 12 December 2019

	Notes	2019 Unrestricted funds £	2018 Prior period total funds £
Income and endowments from:			
Donations and Legacies	2	38,202	41,683
Charitable activities	5	2,628,677	2,226,982
Other trading activities		159,183	17
Investments	4	453,647	295,957
Other		8,950	
Total		3,288,659	2,564,639
Expenditure on:			
Raising funds		79,774	53,298
Charitable activities		2,872,443	2,305,418
Other		6,587	48,647
Total	6	2,958,804	2,407,363
Operating Margin		329,855	157,275
Corporation tax charge		(29,630)	(52,874)
Net loss on disposal of investments		(51,567)	(38,543)
Net income		248,658	65,859
Other recognized gains		43,366	43,366
Gains/(losses) on revaluation of fixed as	ssets	172,613	523,799
Net movement in funds		464,637	633,024
Reconciliation of funds			
Total funds brought forward at 1 April		2,894,657	2,261,633
Total funds carried forward at 31 March	h 18	3,359,294	2,894,657

The group has no restricted or endowment funds.

All amounts related to continuing activities.

The Notes on pages 13-22 form part of these accounts.

			2019		2018
	Note		£		£
Fixed Assets					
Negative goodwill		(260,200)		(303,566)	
Equipment and vehicles	10	30,583		23,640	
Land and buildings	10	35,792,035		30,273,328	
			35,562,418		29,993,402
Current Assets					
Debtors	12	916,240		650,121	
Investments	11.2	6,382,080		3,580,571	
Cash at bank and in hand		1,309,340		1,730,598	
		8,607,660		5,961,290	
Current creditors					
Amounts due within one year	13	(10,981,472)	<u>.</u>	(9,135,101)	
Net Current Liabilities			(2,373,812)		(3,173,811)
Total assets less current liabilities			33,188,606		26,819,591
Long term creditors					
Amounts due afer one year	14		(29,829,312)		(23,924,934)
Net Assets			3,359,294		2,894,657
Income funds unrestricted					
Share Capital	16	1,000		1,000	
Unrestricted income funds	18	421,682		129,659	
Revaluation Reserves	18	2,936,612		2,763,998	
Total Funds			3,359,294	, , , , , , , , , , , , , , , , , , ,	2,894,657

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime. The notes on pages 13 to 22 form part of these financial statements.

The accounts were approved be the Board on 10 December 2019

Pastor Peter Cunningham Director Andrew Cunningham Director Simon Westmacott

Director and Secretary

	Note		2019		2018
			£		£
Fixed Assets					
Equipment and Vehicles	10	30,000		22,862	
Land and Buildings	10	29,237,297		23,453,150	
Investments	11.1	400,200		400,200	
			29,667,497		23,876,212
Current Assets					
Debtors		557,145		464,095	
Amounts owed by group companies		2,451,174		2,183,419	
Investments	11.2	6,382,080		3,580,570	
Cash at bank and in hand		1,234,254		1,502,307	
		10,624,653		7,730,391	
Current Creditors					
Amounts due within one year	13	(10,807,511)		(8,414,690)	
			_		
Net Current Liabilities			(182,858)		(684,299)
Total Assets less Current Liabilities			29,484,639		23,191,913
Total Assets less Current Liabilities			29,404,039		23,191,913
Long Term Liabilities					
Amounts due in more than once year	14		(26,491,328)		(20,516,575)
Net Assets			2,993,311		2,675,338
Income Funds Unrestricted					
Share Capital	16	1,000		1,000	
Unrestricted Income Funds	18	688,111		556,142	
Revaluation and Other Reserves	18	2,304,200		2,118,196	
Total Funds			2,993,311	<u> </u>	2,675,338
			,		, ,

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime. The notes on pages 13 to 22 form part of these financial statements.

The accounts were approved be the Board on 10 December 2019

Pastor Peter Cunningham Director Andrew Cunningham Director Simon Westmacott

Director and Secretary

	2019	201	Q	2018	2018
	£	£		£	£
Cashflows from operating activities					
Net income	464,637			633,024	
Adjustments for:					
Depreciation	10,194			7,880	
Amortisation	(43,366)			(43,366)	
Gain on investments (unreaslised)	(172,613)			(523,799)	
Loss on investments (realised)	51,567			38,543	
L on disposal of tangible fixed assets	-			949	
Interest income	(453,646)			(295,737)	
Interest expense	1,441,651			1,163,239	
Trade and other receivables	(3,067,628)			(816,547)	
Trade and other payables	94,244			158,376	-
Cash flows generated from operations		(1,67	74,960)		322,562
Interest paid		(1,44	11,651)		(1,163,239)
Tax paid		(2	20,012)		(34,492)
Net cashflow from operating activites		(3,13	36,623)		(875,169)
Cashflows from investing activities					
Purchase of property plant and equipment	(6,017,884)			(5,547,134)	
Proceeds on disposal of property plant and equipment	603,087			613,794	
Interest received	453,646			295,737	-
		(4,96	51,151)		(4,637,603)
Cashflows from financing					
Capital repayments	(4,459,330)			(3,513,919)	
Proceeds from newloans	12,135,846			7,346,935	_
		7,67	76,516		3,833,016
Net (decrease) in cash	-	(42	21,258)		(1,679,756)
	At 31 M 201		Cash flows	Non cash Amovements	at 31 March 2019
Cash at bank	1,7	30,598	(421,258)	-	1,309,340
Loans falling due within one year	(8,0	51,962)	(1,772,138)	-	(9,824,100)
Loans falling due after more than one year	(23,9	24,934)	(5,904,378)	-	(29,829,312)
Net cash	(30,2	46,298)	(8,097,774)	-	(38,344,072)

#### 1 Accounting Policies

#### 1.1 Basis of preparation

The consolidated accounts have been prepared in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council and comply with the Statement of Recommendation Practice, "Accounting and Reporting by Charities", effective from March 2015. Green Pastures CBS Limited is a public benefit entity as defined in FRS 102 and applies the relevant paragraphs pre-fixed 'PBE' in FRS 102. As a charity, CBS is required to show Restricted, Unrestricted and Endowment Funds separately but all its funds are Unrestricted.

The accounts have been prepared under the historical cost convention modified to include the revaluation of certain fixed assets.

#### 1.2 Basis of consolidation

The group accounts consolidate the accounts of Green Pastures CBS Limited and its subsidiaries. The results of the subsidiaries are consolidated from and up to the date of change of control. Where necessary, accounting policies of subsidiaries have been aligned with the policies adopted by the group. All intra-group transactions including any gains or losses, income or expenses are eliminated in full on consolidation.

The consideration for subsidiaries is measured at fair value, which is the aggregate of the fair values of the assets transferred, liabilities incurred or assumed and the equity instrument issued in exchange for control of the acquiree. The acquiree's identifiable assets and liabilities are recognised at their fair value at the acquisition date.

Where the assets and liabilities of subsidiaries have been hived up to the parent charity, the original cost of those subsidiaries is permanently written off.

Goodwill arising on acquisition is recognised as an asset and measured at cost, representing the excess of the aggregate of the consideration and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the fair values of the identifiable assets and liabilities at the date of acquisition. Negative goodwill of £433,664 has arisen on the acquisition of GPNW and is being transferred to profit and loss in 10 equal annual instalments which began in 2016.

CBS and its subsidiary undertakings comprise a small-sized group; individual accounts have been prepared for each company of the group and are available on application to the Company Secretary.

The parent and subsidiary companies, along with a description of their principal activity, are listed as follows (each listed company operated within the UK): -

#### Parent

Green Pastures CBS Limited - housing the homeless

Subsidiaries (each has 100% ownership by the parent company above)

Green Pastures North West Limited - housing the homeless

Green Pastures Developments Limited - property development

Adoni Developments Limited - property development

#### 1.3 Going Concern

On a consolidated basis, CBS generated an operating surplus ("Net income") of £248,658 compared with a surplus of £65,859 after tax for 2018. The group has a number of properties which are available for sale as well as several unencumbered properties. The directors do not expect any material rise in interest rates during the coming year. Based on the total of floating rate borrowings at 31 July 2019, a rise of a quarter of one percentage point would adversely affect GP by £22,700 p.a. Investor interest in CBS's loan stock issues remains strong and the directors do not envisage any going concern issues during the forthcoming year.

#### 1.4 Income

Donations and gifts are recognised when received. Donated facilities are included at the value to CBS where this can be quantified and a third party is bearing the cost. No amounts are included in the accounts for services donated by volunteers.

Income from charitable activities represents rental income from the land and buildings and are generally recognised as the rental agreement progresses so that for ongoing agreements it reflects the partial performance of the contractual obligations. For such agreements the amount of income reflects the accrual of the right to consideration by reference to the value of rental due according to each rental agreement. Rents and other income due and not received nor billed to clients are included in debtors; payments on account in excess of the relevant amount due are included in creditors.

Where property is provided rent-free or at a discount, a RICS-assessed rental income is recognised offset by a charitable gift to the lessee as an expense.

Activities for generating funds represents the trade turnover from the trading subsidiary companies. This turnover represents amounts receivable for goods and services net of VAT and trade discounts.

Profit is recognised on long-term contracts and included in activities for generating funds, if the final outcome can be assessed with reasonable certainty, by including in the profit and loss account turnover and related costs as contract activity progresses. This turnover is calculated as that proportion of the total contract value which costs to date bear to total expected costs for that contract. Amounts recoverable on long term contracts, which are included in debtors, are stated at the net sales value of the work done after provision for contingencies and anticipated future losses on contracts, less amounts received as progress payments on account. Any excess payments are included in creditors as payments on account.

Investment income represents interest income on bank balances held during the year along with interest chargeable on loans made to various individuals and organisations to offset the cost of maintaining liquid funds of around 10%.

#### 1.5 Expenditure

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources. So far there has been one activity, housing the homeless, except for property development carried out in a subsidiary company.

Fundraising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities. Support costs are those costs incurred directly in support of expenditure on the objects of CBS and include project management carried out at headquarters. Management and administration costs are those incurred in connection with CBS and compliance with the constitutional and statutory requirements.

Fundraising trading: costs of goods sold represents the cost of sales incurred by the trading subsidiaries.

#### 1.6 Tangible fixed assets and depreciation

Tangible fixed assets, other than freehold land, costing more than £1,000 are capitalised and are stated at cost (including any incidental expenses of acquisition) or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Freehold land is not depreciated

Freehold buildings 0% on cost (on the basis that routine valuations resulting in impairment are charged

against revaluation reserves.)

Fixtures, fittings & equipment 25% reducing balance basis Motor vehicles 25% reducing balance basis

Land and buildings are stated at market value at the balance sheet date. The SOFA includes the net gains and losses arising on revaluations and disposals throughout the year.

Land held for development represents the cost of land acquired plus subsequent expenditure e.g. on planning applications which the Directors intend to develop within a subsidiary trading company within the foreseeable future or to sell on to third parties.

#### 1.7 Investments

Current investments are stated at market value at the balance sheet date. The SOFA includes the net gains and losses arising on revaluations and disposals throughout the year.

#### 1.8 Properties

The group buys properties to house homeless people; these are considered to be assets held to further the charitable purpose. These range from single one-bedroom flats to apartment blocks and may arise as existing buildings or from development. All acquisition costs including upgrades to meet current regulations are capitalised. No depreciation is provided on land or buildings but their values are continuously monitored with a rolling programme of RICS valuations covering all properties at intervals of not more than 5 years. In addition, movements in property values by region and type are collected from several sources and aggregated. The resultant movement is then applied across the portfolio to properties which have not had a RICS valuation during the year. The cost of internal equipment with a finite life such as alarms is expensed as incurred.

#### 1.9 Funds

Unrestricted funds are funds which are available for use at the discretion of the Directors in furtherance of the general objectives of CBS for particular purposes. The group has no restricted or endowment funds nor are any of its unrestricted funds designated. The cost of raising and administering its funds is therefore not charged against any specific fund.

#### 2 Donations and gifts received

	Consolidated	Consolidated		7	
	2019 £	2018 £	2019 £	2018 £	
Donations and gifts	38,202	41,683	38,201	27,135	

#### 3 Activities for generating income

This activity represents the turnover of GPD and other miscellaneous income such as fees and sale of electricity cards.

2,628,677

#### 4 Investment income

5

	Consolidated		Charity	
	2019 £	2018 £	2019 £	2018 £
Interest receivable	453,647	295,957	453,647	295,927
Income from charitable activities				
	C	Consolidated	•	Charity
	2019 £	2018 £	2019 £	2018 £

2,226,982

2,140,741

1,698,405

#### 6 Expenditure Analysis

Housing the homeless

An analysis of expenditure is set out below:

	2019	2018
	£	£
Salaries	199,170	129,671
Rent and Rates	24,499	110,567
Bad debts	166,953	151,720
Property Maintenance	311,792	243,111
Utilities, tax and insurance	131,367	100,624
Loan interest paid	1,441,651	1,178,649
Support costs (Note 7)	533,894	372,057
Other costs	149,478	120,964
	2,958,804	2,407,363

### 7 Support Costs

	2019	2018
	£	£
Governance	22,386	25,946
Management and Administration	83,863	57,287
Finance and Legal	244,219	127,288
Business Development including lessee liaison	183,426	161,536
	533,894	372,057

Governance costs include audit fees of £22,800 (2018: £21,325).

#### 8 Directors

None of the Directors (or any persons connected with them) received any remuneration during the year except as otherwise shown below. Directors' travel and other expenses reimbursed were a total of £14,850 (2018: reimbursed £20,350).

#### FOR THE YEAR ENDED 31 MARCH 2019

#### **Employees**

#### Number of paid employees

The average monthly number of paid employees during the year was:

	2019	2018
	Number	Number
Directors	4	4
Staff	26	18
	30	22

During the year A Cunningham received a gross salary of £19,000 (2018: £19,000) for his work within CBS but not as his role as a charity trustee. His wife also received a gross salary of £26,496 (2018: £25,000) for her work within CBS. During the year R Paget-Wilkes received a gross salary of £30,000 (2018: £30,000) for his work within CBS but not as his role as charity trustee. During the year, S. Westmacott received a gross salary of £5,000 (2018: £5,250) for work within CBS but not as a charity trustee and consultancy fees of £40,071 (2018:£35,695) and Pastor Peter Cunningham received a gross salary of £22,000 (2018: £12,000) for his work promoting the charity but not as a trustee.

#### **Directors and Key Management**

Key management personnel comprise:

**Andrew Cunningham,** part time director, is one of the founders and leads on all major decisions, particularly those relating to policy and property acquisitions. He also runs his own architectural services practice through Andrew Cunningham Building Design Ltd.

Pastor Peter Cunningham, director, one of the founders who in addition to being a pastor at Shoreline Community Church, is actively engaged in building contacts and relationships with other Christian organisations and politicians.

Vicki Woodley, one of the founders, is currently responsible for maintaining records of loan stock investors. She also maintains relationships with investors, handling enquiries from existing and potential investors and is in the process of handing over to Louise Marcus.

Rory Paget-Wilkes, part time director, works with the Partner Liaison team responsible for finding and engaging new 'partners', i.e. lessees of GP properties which support and mentor tenants. The team also works to interest new investors in GP's loan stock.

**Simon Westmacott**, part time director, is a Chartered Accountant responsible for financial and legal matters. He oversees the Accounts Department as well as being involved in strategic financial decisions, relationships with auditors, legal matters and third party agreements.

**Five non-executive directors** are invited to board meetings every six months. They are also invited to decide on any matters where there is a potential conflict of interest with executive board members and on any major decisions.

#### Other key staff

Barry Moore is Accounts Manager, an accomplished Sage and Excel operator and responsible for maintaining accounting records.

Louise Marcus, Accounts Assistant, is taking over loan stock administration and involved in the transition to using a new software service to handle loan stock records in addition to assisting with accounting.

#### 9 Taxation

As an exempt charity, Green Pastures CBS Limited is exempt from tax on income and gains falling within section 505 of that Taxes Act 1988 or section 256 of the Taxation and Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects under HMRC reference XT27103. CBS has a trading subsidiary which is chargeable to tax to the extent that it has not gifted its taxable profits to CBS. A corporation tax provision of £29,630 has been made in respect of trading profits in GPNW which cannot be relieved against losses brought forward.

# GREEN PASTURES CBS LIMITED NOTES TO THE CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2019

### 10 Consolidated Tangible Fixed Assets

	Fixtures, fittings and equipment	Motor Vehicles	Land and buildings	Land held for developing	Total
	£	£	£	£	£
Cost or valuation					
At 1 April 2018	39,866	8,060	29,673,328	600,000	30,321,254
Additions	17,138	-	5,942,471	58,276	6,017,885
Disposals	-	-	(654,654)	-	(654,654)
Revaluations	<u>-</u> _		171,773	840	172,613
At 31 March 2019	57,004	8,060	35,132,918	659,116	35,857,098
Depreciation					
At 1 April 2018	20,341	3,945	-	-	24,286
Charge for the period	9,165	1,029	-	-	10,194
On disposals	<u>-</u>			<u>-</u>	
At 31 March 2019	29,506	4,974			34,480
Net book value					
At 1 April 2018	19,525	4,115	29,673,328	600,000	30,296,968
At 31 March 2019	27,498	3,086	35,132,918	659,116	35,822,618
Comparable historica	l cost for the land a	nd buildings inc	cluded at valuati	on:	
Cost			32,714,090	799,512	33,513,602
Accumulated Depreci	ation				
At 31 March 2019					
			32,714,090	799,512	33,513,602

FOR THE YEAR ENDED 31 MARCH 2019

#### Note 10 (continued) Charity Tangible Fixed Assets

	Fixtures, fittings and equipment £	Motor Vehicles £	Land and buildings £	Land held for developing £	Total £
Cost or valuation	æ	<b>∞</b>	~	<b>∞</b>	*
At 1 April 2018	33,510	8,060	22,853,150	600,000	23,494,720
Additions	17,138	-	5,937,911	58,276	6,013,325
Disposals	-	-	(384,654)	-	(384,654)
Revaluations			171,773	840	172,613
At 31 March 2019	50,648	8,060	28,578,180	659,116	29,296,004
Depreciation					
At 1 April 2018	14,763	3,945	-	-	18,708
Charge for the period	8,971	1,029	-	-	10,000
At 31 March 2019	23,734	4,974		<del>-</del>	28,708
Net book value					
At 1 April 2018	18,747	4,115	22,853,150	600,000	23,476,012
At 31 March 2019	26,914	3,086	28,578,180	659,116	29,267,296
Comparable historical	l cost for the land a	nd buildings inc	cluded at valuati	on:	
Cost			27,137,497	799,512	27,937,009
Accumulated Depreciat	ion		-	-	-
At 31 March 2019			27,137,497	799,512	27,937,009
Property Revaluations	s Reserves		1,440,683	(140,396)	1,300,287

Of the total value of land and buildings at the year end, £19.46m (68%) were valued as at 31 March 2019 or earlier by independent firms of RICS qualified chartered surveyors on an open market basis, £17.1m (47%) were valued at cost during the year if not also valued by RICS firms. No depreciation is provided in respect of this land or buildings.

Land and buildings includes property at a cost of £351,368 on which the tenant has a call option for 10 years from 3 February 2017 which requires that it be shown as a finance lease; it is hereby disclosed as such.

#### **Negative Goodwill**

	2019 £
Negative goodwill arising	
At 31 August 2018 and 31 August 2019	(433,664)
Amortisation	122.000
At 1 September 2018	130,098
Charge for the year	43,366
At 31 August 2018	173,464
Net book value at 31 August 2019	(260,200)
Net book value at 31 August 2015	(305,566)

Negative goodwill relates to the purchase of Green Pastures North West Limited in 2015. This amount is being amortised over a period of 10 years.

#### FOR THE YEAR ENDED 31 MARCH 2019

#### 11 Investments

#### 11.1 Holdings of more than 20%

The company held at the balance sheet date more than 20% of the share capital of the following companies at an aggregate cost of £400,200:

Subsidiary undertakings	Class	Shares held (%)
Adoni Developments Ltd.	Ordinary	100
Green Pastures Developments Limited	Ordinary	100
Green Pastures North West Limited	Ordinary	100

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows:

Subsidiary undertakings	Principal activities	Capital and reserves	Profit/(loss) for the year
		£	£
Adoni Developments Ltd	Property Development	(8,425)	(8,525)
Green Pastures Developments Limited	Property development	(7,807)	(7,907)
Green Pastures North West Limited	Housing the Homeless	1,038,274	125,339

#### 11.2 Current Asset Investments

Current Asset Investments comprised short term secured loans to third parties, usually at 10% interest. Exceptions include an unsecured loan interest-free of £4,000 to a former project manager and £60,000 unsecured to Lighthouse Homes of Rotherham for renovations to properties leased by CBS. Lighthouse Homes rents 60 bed spaces from CBS and a large part of the loan is likely to be transferred to CBS's property acquisition cost.

#### 12 Debtors

	Consolidated		Char	rity
	2019	2018	2019	2018
	£	£	£	£
Amounts recoverable on contracts	30,637	139,468	-	-
Trade debtors	616,377	276,194	313,433	269,743
Other debtors	64,644	188,780	46,921	172,981
Prepayments and accrued income	204,582	45,679	196,791	21,371
	916,240	650,121	557,145	464,095

#### 13 Creditors: amounts falling due within one year

	Consoli	dated	Chari	rity
	2019	2018	2019	2018
	£	£	£	£
Bank loans	236,071	247,223	159,968	129,213
Other loans	9,588,029	7,804,739	9,588,030	7,342,039
Trade creditors	108,155	94,027	30,550	70,064
Amounts owing to group undertakings	-	-	-	-
Other creditors	19,747	20,645	10,448	14,924
Accruals	1,020,896	923,909	1,007,589	849,987
Taxes and social security costs	8,574	44,558	10,926	8,463
	10,981,472	9,135,101	10,807,511	8,414,690

Unsecured loan stock is repayable within a range of years depending upon each individual loan term. Interest payable on loan stock varies between nil and 5% per annum.

The bank loans are secured by a fixed charge on the building(s) to which they relate. Interest is payable at rates varying from 2.25% to 5.5%; approximately £3.1m is at fixed rates, the remainder at floating rates.

#### 14 Creditors: amounts falling due after one year

	Consolid	ated	Chari	ty
	2019	2018	2019	2018
	£	£	£	£
Bank loans	12,171,222	8,898,866	8,833,238	5,490,507
Other creditors	17,658,090	15,026,068	17,658,090	15,026,068
Deferred tax	<u> </u>	<u>-</u>	<u> </u>	<u>-</u>
	29,829,312	23,924,934	26,491,328	20,516,575
Analysis of loans				
Total loans	39,653,412	31,976,895	36,239,325	27,987,828
Included in current liabilities	(9,824,100)	(8,051,961)	(9,747,997)	(7,471,253)
	29,829,312	23,924,934	26,491,328	20,516,575
Loan maturity analysis				
	2019	2018	2019	2018
	£	£	£	£
Debt due in one year or less	9,824,100	8,051,961	9,747,997	7,471,253
Two to five years	16,473,558	9,566,015	16,200,191	9,276,831
More than five years	13,355,754	14,358,918	10,291,137	11,239,745
	39,653,412	31,976,894	36,239,325	27,987,829

The bank loans are secured by a fixed charge on the building(s) to which they relate. Interest is payable at rates varying from 2.25% to 5.5%; approximately £3.1m is at fixed rates, the remainder at floating rates..

#### 15 Financial instruments

CBS enters into only basic financial instrument transactions that result in the recognition of financial assets and liabilities such as trade and other accounts receivable and payable, loans from banks and other third parties and loans to related and other third parties. CBS has no equity investments other than in wholly-owned subsidiaries.

The following paragraphs of this Note relate to policy in relation to the impact of non-market interest rates on transactions more than one year into the future. The group presently has no assets or liabilities to which such policy would apply. All of the group's current and expected borrowings are currently at market rates and are measured at the undiscounted amount of cash payable and so constitute financial liabilities measured at fair value through profit or loss. The group has no long term financial receivables other than a finance lease at market rates.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade payables or receivables, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration, expected to be paid or received. If the arrangements for a short term instrument constitute a financing transaction, such as the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an outright short-term loan not at market rate, the financial liability or asset is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the income statement.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

#### 15 Financial instruments (continued)

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and the best estimate of the recoverable amount, which is an approximation of the amount that the company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 16 Share Capital

Ordinary shares of £1 each	Consolio	Charity		
	2019	2018	2019	2018
	£	£	£	£
Issued share capital	1,000	1,000	1,000	1,000

Under CBS's Rules, shares are cancelled on the withdrawal of a Director, but the amount paid in respect thereof is retained by CBS. The shares provide the Directors with the right to vote at general meetings, but do not provide any rights to dividends or distributions on winding up.

#### 17 Capital Commitments

At 31 March 2019, the company had no capital commitments other than property purchases in the ordinary course of business (2018: nil). It had however made an offer of a development loan to the International Bible Training Institute, Sussex, of £100,000 (2018:1.9m) All loans to that Institute have since been repaid.

#### 18 Unrestricted Funds

	2010		Other			
	2018	Income	Expenditure	Movements	Tax Charge	2019
Group						
General Reserve	129,659	3,288,658	(2,958,804)	(8,201)	(29,629)	421,682
Revaluation Reserve	2,763,998	172,614	-	-	-	2,936,612
Share Capital	1,000					1,000
Total	2,894,657	3,461,272	(2,958,804)	(8,201)	(29,629)	3,359,294
Charity						
General Reserve	556,142	2,744,059	(2,612,090)	-	-	688,111
Revaluation Reserve	2,118,196	186,004	-	-	-	2,304,200
Share Capital	1,000					1,000
Total	2,675,338	2,930,063	(2,612,090)			2,993,311

#### 19 Related Parties

Loans

All of the loans referred to below are secured on property at a maximum loan to value ratio of 60% and carry interest at 10% unless otherwise stated.

From time to time, CBS has made advances to individuals or their companies who are, or have been, or have become clients of Andrew Cunningham Building Design Ltd ("ACBD") and/or have sold properties to CBS. Such loans have a maximum call of 6 months and constitute attractive short term investments for CBS as part of its liquidity management. During the year, CBS made net advances of £30,000 (2018: net repayments of £127,000) leaving the balance due including accrued interest at the year-end of £463,533 (2018: £422,331). Details are set out in the following paragraphs.

One such borrower, referred to as Borrower A under GDPR, received an advance in November 2013 of £285,000. During FY 2017, it transpired that the borrower had sold the security for the loan without repaying it, which should not have been possible. The Directors are of the opinion that security cover remains adequate. During the year, Borrower A paid £20,000 (2018: £30,528) toward the interest charge of £27,634 (2018: £30,528). The balance of this loan including interest and recovery costs at the balance sheet date was £286,909 (2018: £277 600)

During the year, CBS advanced £110,000 (2018: £50,000) to Borrower B including his related companies. Interest of £9,892 (2018: £5,546) was charged and they repaid £119,580 (2018: £5,336). At the balance sheet date, they owed £100,649 including accrued interest (2018: £100,337) to CBS.

#### NOTES TO THE CONSOLIDATED ACCOUNTS

#### FOR THE YEAR ENDED 31 MARCH 2019

#### 19 Related Parties (continued)

During the year, CBS advanced £30,000 (2018: £nil) to Borrower C or his immediate family who repaid £nil (2018: £40,000). At the balance sheet date, they owed £75,975 (2018: £44,394) to CBS.

During the year CBS made loan advances of £nil (2018: £nil) to Christian Property Group Ltd. ("CPG") Mr. Simon Hirst was a director of both CPG and GPD until 3rd October 2017. CPG was dissolved on 28 February 2018 and Mr. Hirst has confirmed that he has assumed liability for repayment of the loan which is secured on his home. During the year, CPG or Mr. Hirst paid interest of £nil (2018: £13,800) against interest charged of £31,302 (2018: £29,413) and owed £337,450 (2018: £306,148) at the balance sheet date. This figure includes a principal amount of £260,000 and £77,450 of accumulated interest. It was agreed with CPG during 2015 that the interest at 10% would be rolled up into the principal amount and repayment would begin when Mr. Hirst became employed which has since occurred. There is a six month call for repayment on all funds. We are currently discussing with the borrower and his wife possible sale of their house in order to repay the loan.

On 1 April 2018, GPNW, a wholly-owned subsidiary, owed to CBS £902,994 (2017: £268,935). During the year numerous charges and payments occurred between the companies including a wages recharge by CBS of £26,518 (2018: £27,195) and assumption by CBS of GPNW's external private borrowings amounting to £nil (2018: £462,700) resulting in £1,032,642 (2018: £902,994) being due to CBS at the year end. GPNW also had a property loan from CBS of £1,145,715 as at 1 April 2018 on which NW paid interest of £nil (2018: £34,739). At the year end, the balance was £1,145,715.

During the year CBS incurred various items of expenditure on behalf of GPP, a partnership controlled by two of the directors of CBS. CBS also charged the partnership £20,102 (2018: £29,602) in relation to wages and administration costs. The balance owed by the partnership at the balance sheet date was £24,071 (2018: £21,815).

During the year CBS incurred various items of expenditure on behalf of G9 Limited ("G9"), a company controlled by two of the directors of CBS. CBS also charged G9 £2,044 (2018: £1,999) in relation to wages and administration costs. The balance owed by G9 at the balance sheet date was £2,195 (2018: £1,926).

During the year, there were numerous transactions between CBS and GPD, a wholly owned subsidiary of CBS, including payments on its behalf. The balance owed by GPD at the balance sheet date was £143,530 (2018: £134,710), equivalent to its net asset value. GPD has concluded its development of Marks Gate and will be wound down as outstanding matters are settled.

During the year, there were numerous transactions between CBS and Adoni Developments Limited, a wholly owned subsidiary of CBS, including payments on its behalf. The balance owed by Adoni Developments Limited at the balance sheet date was £129,228 (2018: £93).

#### Other transactions

During the year, CBS paid £637.50 monthly to Andrew Cunningham Building Design Ltd by way of rent and share of office overheads at 28 Union Street, Southport. This company is owned by Andrew Cunningham and his wife.

#### Property Transfers

During the year, CBS acquired no (2018: three) properties from GPP for an aggregate consideration of £nil (2018: £470,000). The purchases were all for cash at RICS valuations.



## Annual Return (AR30) form

#### Section 1 - About this form

An Annual Return must be completed by all societies registered under the Cooperative and Community Benefit Societies Act 2014 ('the Act') (including any societies previously registered under the Industrial and Provident Societies Act 1965) or the Co-operative and Community Benefit Societies Act (Northern Ireland) 1969 ('the Act') (including any societies previously registered under the Industrial and Provident Societies Act 1969). The Annual Return must include:

- · this form;
- a set of the society's accounts; and
- where required, an audit report or report on the accounts.

A society must submit the Annual Return within 7 months of the end of the society's financial year. Failure to submit on time is a prosecutable offence.

Please note that this form, including any details provided on the form, will be made available to the public through the Mutuals Public Register <a href="https://mutuals.fca.org.uk">https://mutuals.fca.org.uk</a>.

For guidance on our registration function for societies under the Co-operative and Community Benefit Societies Act 2014, which includes guidance on the requirement to submit an Annual Return, please see here:

https://www.fca.org.uk/publication/finalised-guidance/fg15-12.pdf

## Section 2 - About this application

Society name	Green Pastures CBS Ltd
Register number	31116R
Registered address	9 Mornington Road, Southport PR9 0TS
Postcode	PR9 0TS

## 2.1 What date did the financial year covered by these accounts end?

3	1	0	3		2	0	1	9
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## Section 3 - People

**3.1** Please provide the names of the people who were directors of the society during the financial year this return covers. Some societies use the term 'committee member' or 'trustee' instead of 'director'. For ease of reference, we use 'director' throughout this form.

Name of director	Month and year	of birth
Pastor Peter Cunningham	April	1942
Andrew Cunningham	January	1974
Rory Paget-Wilkes	November	1977
Simon Westmacott	October	1944
Robert Sturgess-Dearden	October	1968
Francis Goodwin	May	1952
Ernest Hibbert	October	1946
Alison Gelder	March	1957
David Smith	November	1949
Justin Dempster (died 6 November 2018)	December	1947

Continue on to a separate sheet if necessary.

3.2 All directors must be 16 or older. Please confirm this is this case:

All directors are aged 16 or over <sup>⊠</sup>

3.3 Societies are within the scope of the Company Directors
Disqualification Act 1986 (CDDA). Please confirm that no director is
disqualified under that Act:

No director is disqualified  $\square$ 

3.4 Please state any close links which any of the directors has with any society, company or authority. 'Close links' includes any directorships or senior positions held by directors of the society in other organisations.

Ignoring directorships of subsidiaries, Andrew Cunningham is a director and 50% shareholder in Andrew Cunningham Building Design Ltd. which from time to time may carry out work for the company or those with business relationships with it.

## 3.5 Please provide the name of the person who was secretary at the end of the financial year this return covers. Societies must have a secretary.

Name of secretary	Month and year of birth			
Simon Westmacott	October	1944		

### Section 4 - Financial information

### 4.1 Please confirm that:

accounts have been submitted already

the accounts comply with relevant statutory and accounting requirements

the accounts are signed by two members and the secretary (3 signatures in total)

## 4.2 Based on the accounts, please provide the information requested below for the financial year covered by this return.

Number of members	3
Turnover	3,288,659
Assets - gross	44,170,078
Number of employees (if any)	30
Share capital	1000
Highest rate of interest paid on shares (if any)	0

4.3 What Standard Industrial Classociety's main business? Where more that code that you feel best describes the society full list of codes here: <a href="http://resources.com/http://http://http://resources.com/http://ht&lt;/th&gt;&lt;th&gt;n one code applies, please select the 's main business activity. You will find a&lt;/th&gt;&lt;/tr&gt;&lt;tr&gt;&lt;th&gt;68209&lt;/th&gt;&lt;th&gt;&lt;/th&gt;&lt;/tr&gt;&lt;tr&gt;&lt;th&gt;Section 5 - Audit&lt;/th&gt;&lt;th&gt;&lt;/th&gt;&lt;/tr&gt;&lt;tr&gt;&lt;th&gt;Societies are required to appoint an audito have disapplied this requirement. For furth guidance: &lt;a href=" https:="" pul-12.pdf"="" www.fca.org.uk="">https://www.fca.org.uk/pul-12.pdf</a>	ner guidance see chapter 7 of our
5.1 Please select the audit option the	society has complied with:
Full professional audit	$\boxtimes$
Auditor's report on the accounts	$\boxtimes$
Lay audit	
No audit	
5.2 Please confirm the audit option us the society's own rules and the Act	ed by the society is compliant with
We have complied with the audit requirem	ents 🗵
5.3 Please confirm any audit report (w with this Annual Return	here required) is being submitted
Yes 🗆	
Not applicable   Accounts with audit	report already filed
The information below impacts the level of accounts. Please provide answers to the fo	

charity for		_	M KEVE	nue and Customs (HM	IRC) as a
Yes	$\boxtimes$				
No					
Regulator	(OSCI	R) please provide		Office of the Scottish SCR registration num	
Not applica	ble	⊠			
OSCR numb	er:				
No Yes <b>5.7 Please</b>	⊠ □ confi	Go to section 6 Go to question 5, rm which housing	.7 regula	ntor you are registered	d with, and
				Registration number	
Homes a	nd Co	mmunities Agency			
Sco	ottish	Housing Regulator			
	TI	ne Welsh Ministers			
Depa		t for Communities (Northern Ireland)			

## Section 6 - Subsidiaries

			ibsidiary of another society?
Yes			
No	$\boxtimes$		
<b>6.2 Does t</b> sections 10		-	nave one or more subsidiaries? (As defined in the Act)
Yes	$\boxtimes$	Con	tinue to question 6.3
No		Con	tinue to Section 7
	_		subsidiaries, please provide the names of them
		an add	ditional sheet)
Regis	attach a	an add	Name
Regis	tration nber	an add	
Regis Nur	tration mber	an add	Name
Regis Nur 04523510	tration mber	an add	Name Green Pastures North West Ltd
Regis Nur 04523510 08357312	tration mber	an add	Name  Green Pastures North West Ltd  Green Pastures Developments Ltd

Registration Number	Name	Reason for exclusion
12364626	Hoyles Lane Developments Ltd	Did not exist

## Section 7- Condition for registration

All societies are registered meeting one of two conditions for registration. These are that the society is either:

- a bona fide co-operative society ('co-operative society');
- are conducting business for the benefit of the community ('community benefit society').

A society must answer the questions set out in either Section 7A or Section 7B of this form, depending on which condition of registration it meets.

If you are not sure which condition for registration applies to the society please see chapters 4 and 5 of our guidance:

https://www.fca.org.uk/publication/finalised-guidance/fg15-12.pdf

## **Section 7A - Co-operative societies**

Co-operative societies must answer the following questions in relation to the financial year covered by this return.

	hat is the busing, manufacture		-	example, did you etc.
cultural need		<b>ons.</b> In answe	ering this ques	conomic, social and tion, please make sui nmon.
aspirations? 7A.1, and in quaspirations of a	uestion 7A.2 yoເ	bed the socie u have describ e now describ	ty's business a ped the commo	nswer to question
			·	
example, did t		ct a board at	-	the society? For eral meeting; did all

<b>7A.5 What did the society do with any surplus or profit?</b> For instance, did you pay a dividend to members (and if so, on what basis); did money get reinvested in the business; put into reserves; used for some other purpose?

### **Section 7B - Community benefit societies**

Community benefit societies must answer the following questions in relation to the financial year covered by this return.

**7B.1 What is the business of the society?** For example, did you provide social housing, run an amateur sports club etc.

The primary purpose of the society is to provide housing for the homeless usually by buying property and letting to other Christian charities which let to, mentor and support previously homeless people.

**7B.2** Please describe the benefits to the community the society delivered? Here we are looking to see *what* the benefits to the community were. Community can be said to be the community at large. For example, did you relieve poverty or homelessness through the provision of social housing.

The Society provides homes and beds for people otherwise homeless, either directly or indirectly via "Partners" who are lessees of property from the Society. Homeless people are therefore given a home rather than sleeping rough.

**7B.3** Please describe how the society's business delivered these benefits? The business of the society must be conducted for the benefit of the community. Please describe *how* the society's business (as described in answer to question 7B.1) provided benefit to the community.

Our "Partners" are those organisatins, often churches, to which the company lets its homes for the homeless on medium term leases, typically for 6 – 10 years. These partners will have already identified one or more tenants and an appropriate home(s) which the company will buy, subject to due diligence. The partner sub-lets to the homeless person or family, mentors them and provides organisation and management to their lives, the objective being to make the tenants self-sufficient. We see this provision of

**7B.4** Did the society work with a specific community, and if so, please describe it here? For instance, were the society's activities confined to a specific location; or to a specific group of people? Please note that in serving the needs of any defined community, the society should not inhibit the benefit to the community at large.

No. Homeless people have been accommodated in numerous locations around the country regardless of any physical characteristics or religion. We estimate about 10% are migrants.

**7B.5 What did the society do with any surplus or profit?** For instance, did you donate the money; did money get reinvested in the business; put into reserves; used for some other purpose?

All CBS assets are asset-locked, meaning they cannot be sold and the proceeds distributed outside the company. All profits are retained within the company except for small outward donations. Any surplus generated by subsidiary companies was utilised towards the core purpose.

7B.6 Please state any significant commercial arrangements that the society has, or had, with any other organisation that could create, or be perceived as creating, a conflict of interest. Please tell us how you ensured that any such conflict of interest did not prevent the society from acting for the benefit of the community.

Andrew Cunningham is a director and 50% shareholder in Andrew Cunningham Building Design Ltd. which from time to time may carry out work for the company, its subsidiaries or those with business relationships with it. Such work is invariably carried out
at advantageous rates. Material amounts are approved by Non- Executive Directors in advance.

### Section 8- Declaration

The secretary of the society must complete this section.

Name	Simon Westmacott	
My signature below confirms that the information in this form is accurate to the best of my knowledge		
Signature		
Position	Secretary	
Date	16 January 2020	

## Section 9 - Submitting this form

Please submit a signed, scanned version of this form along with your accounts and any auditor's report by email to: mutualsannrtns@fca.org.uk.

Or you can post the form to:

Mutual Societies Financial Conduct Authority 12 Endeavour Square London E20 1JN

This form is available on the Mutuals Society Portal:

https://societyportal.fca.org.uk

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